



Investor Update

Aug, 2011

Jeremy Wang, Chairman & CEO

Ready for the Next™

Safe Harbor Notice

We may have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

Agenda

- Company Overview
- Product Portfolio
- Drivers of Growth
- Financial Review & Company Updates
- Q&A





Company Overview

Insyde Software (6231.TW)

- Founded in September, 1998 by PCT (6270.TW) Chairman Jeremy Wang and Jonathan Joseph
- Business started via acquisition of SystemSoft's BIOS Division
- Early investors included Intel Corp. & China Development Industrial Bank in September 1999
- Shares Outstanding as of 07/31/2011: 37.8M shares
- Headquarters: Taipei, Taiwan
 - US operations in Massachusetts and Oregon
 - Other offices in China, Taiwan and Korea
- Worldwide 500+ employees

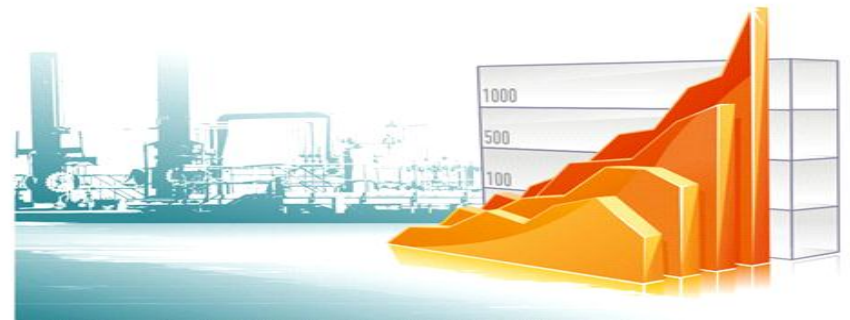
Growing WW Presence

Insyde Software Provides Service to Customers Worldwide



Financial Stability

- Publicly traded stock since January 2003
- Very strong cash position
- Profitable each quarter since Q3 2006
- Healthy revenue growth
- Engineering hiring continues



Insyde Software's OEM Customers

Our Customers are Industry Leaders



acer



SONY

GIGABYTE™

lenovo

BITLAND

FUJITSU



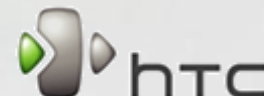
LG



TOSHIBA

ASUS

Panasonic



Sony Ericsson

NOKIA



SUPERMICRO®

NEC

inspur 浪潮

BenQ

Insyde's ODM Customers & Partners



NVIDIA

Microsoft®



PEGATRON

wistron®

QUALCOMM®

FLEXTRONICS

Inventec





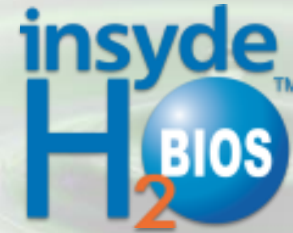
Product Portfolio

Product Portfolio

Insyde Software Enables Innovation in the Computer Industry

- **InsydeH2O™**

- Industry leading UEFI firmware for PCs, Embedded, and Servers



- **Humanos™**

- Leading implementations of Android and Chromium OS



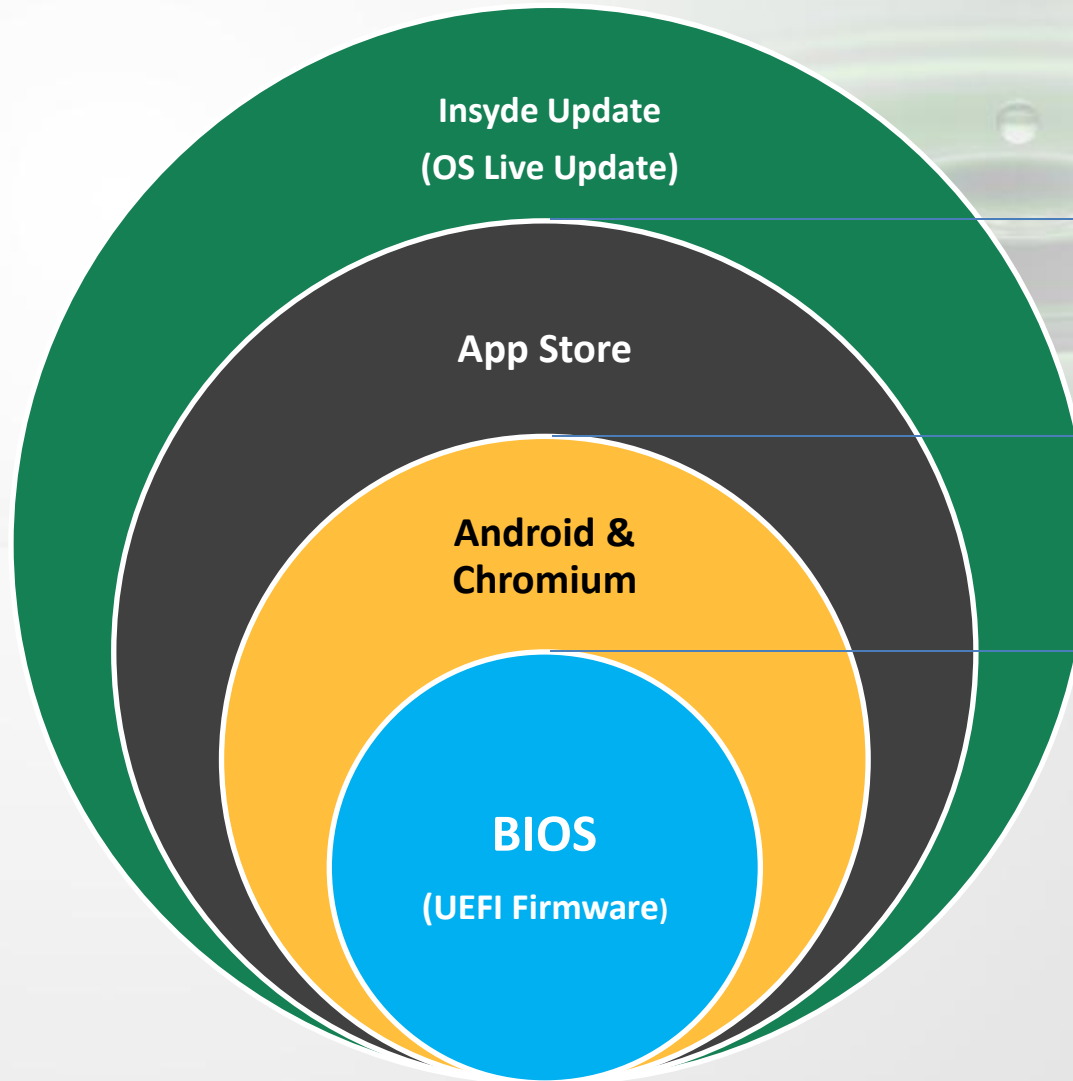
- **Insyde Market™**

- Online applications store for Android-based devices



Product Portfolio and Solution

Complete, Customizable Software and Service Solution

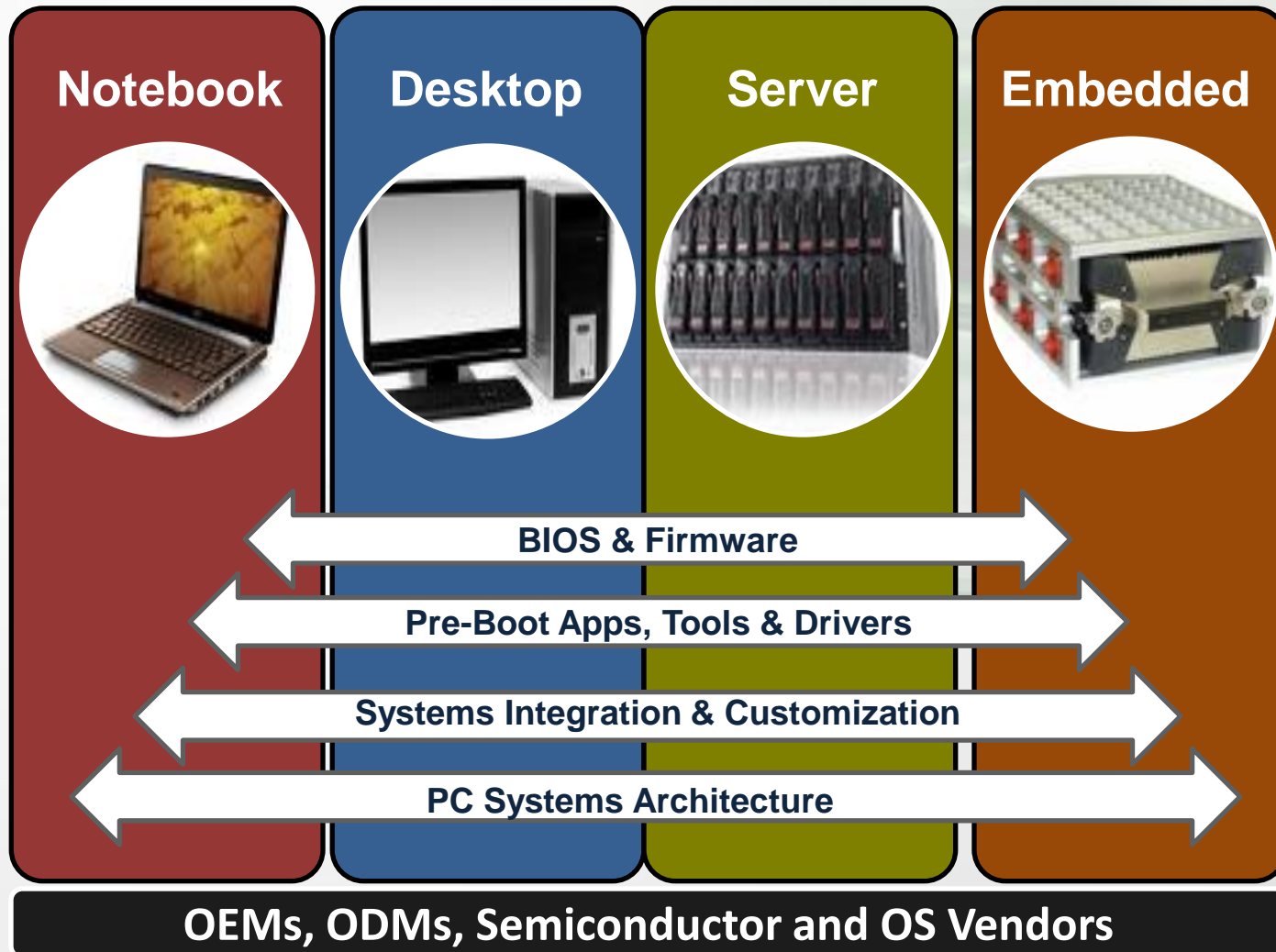


 **insyde**
MARKET

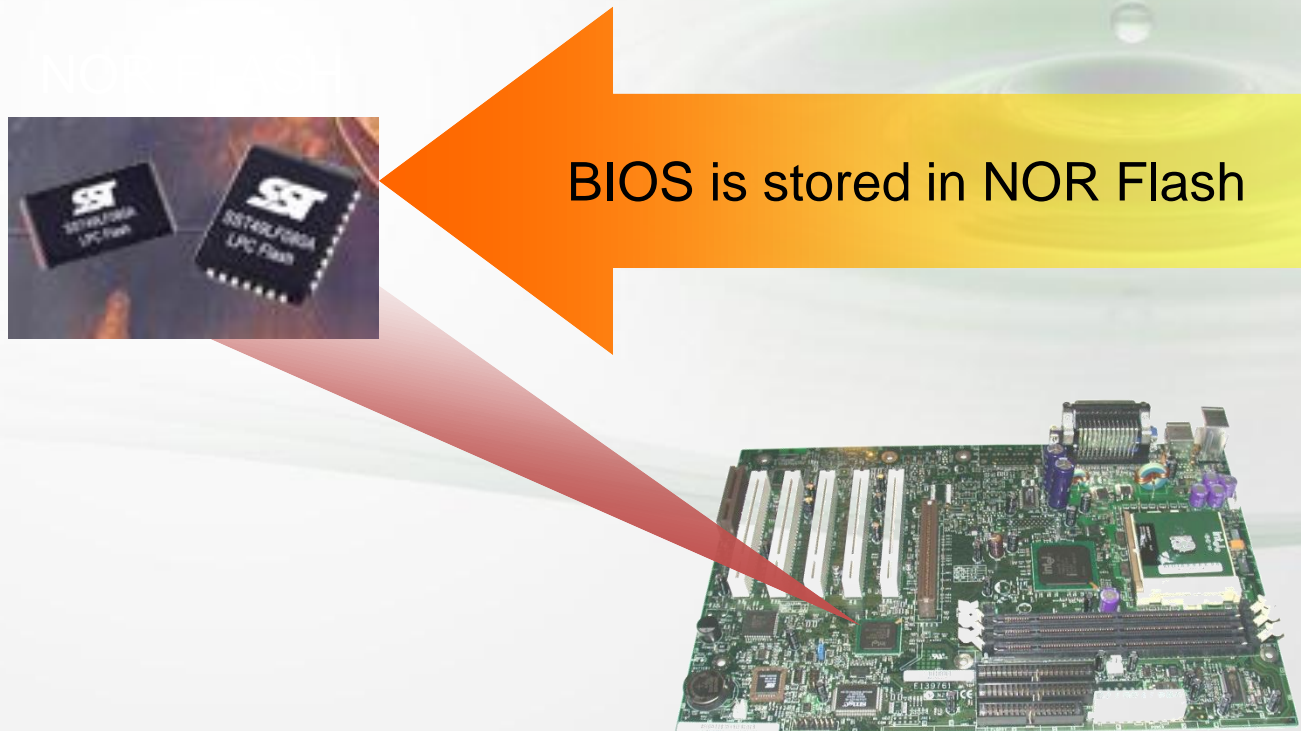
HUMANOS
HUMANOS

insyde
H₂ BIOS

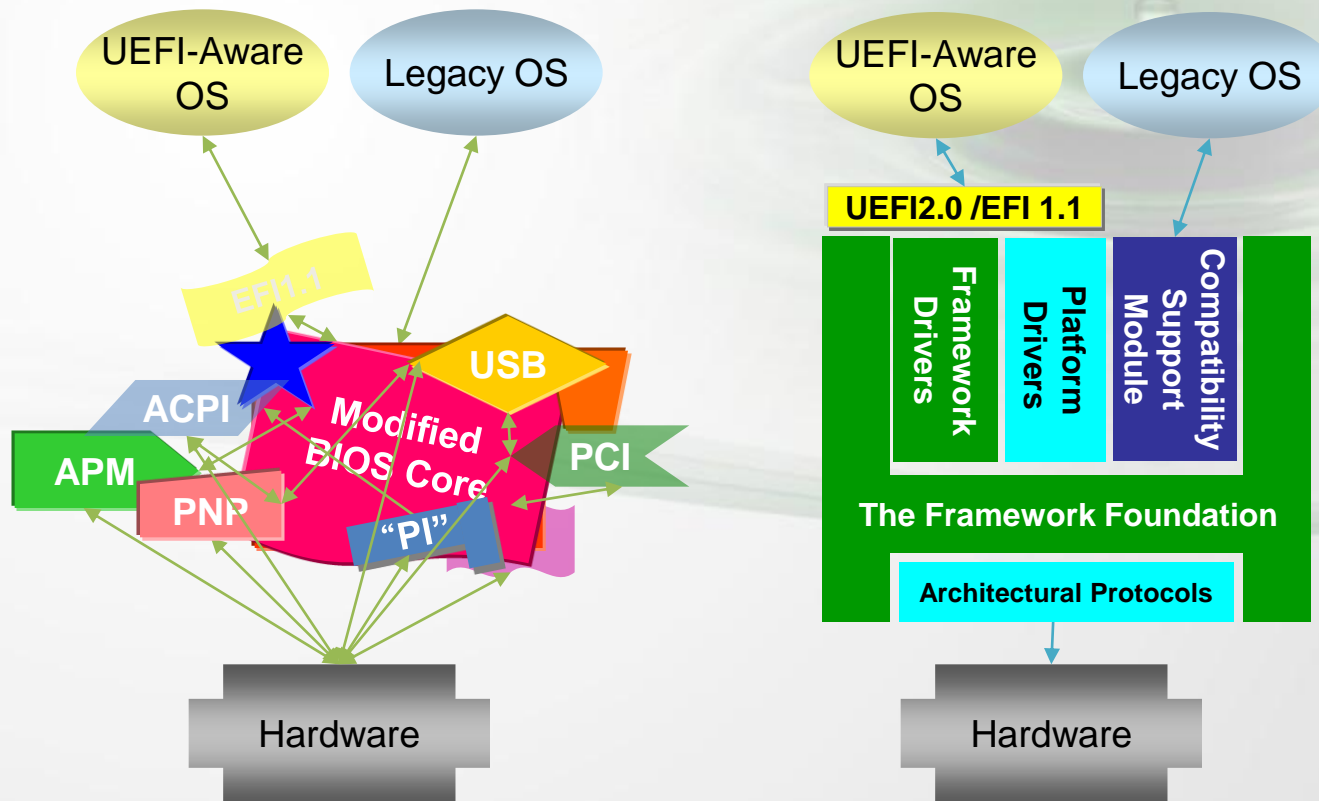
Core Competencies & Markets



Computer BIOS – “Firmware”



Difference between Legacy BIOS and UEFI Firmware



UEFI: Replacement for PC BIOS

BIOS = Firmware = InsydeH2O

- BIOS - Basic Input Output System
- To initialize hardware components including CPU, chipset and peripherals and more
- To boot operating systems: Windows 7, Vista, XP, Linux, and more

Operating System

BIOS

Hardware platform

- InsydeH2O provides the bridge from the Hardware-2-Operating system



Insyde Has Led the Transition to UEFI

Intel is asking Insyde's EFI participation after Intel invested Insyde at 2000

UEFI development with Intel since 2001

Shipping UEFI products on Desktop since 2003

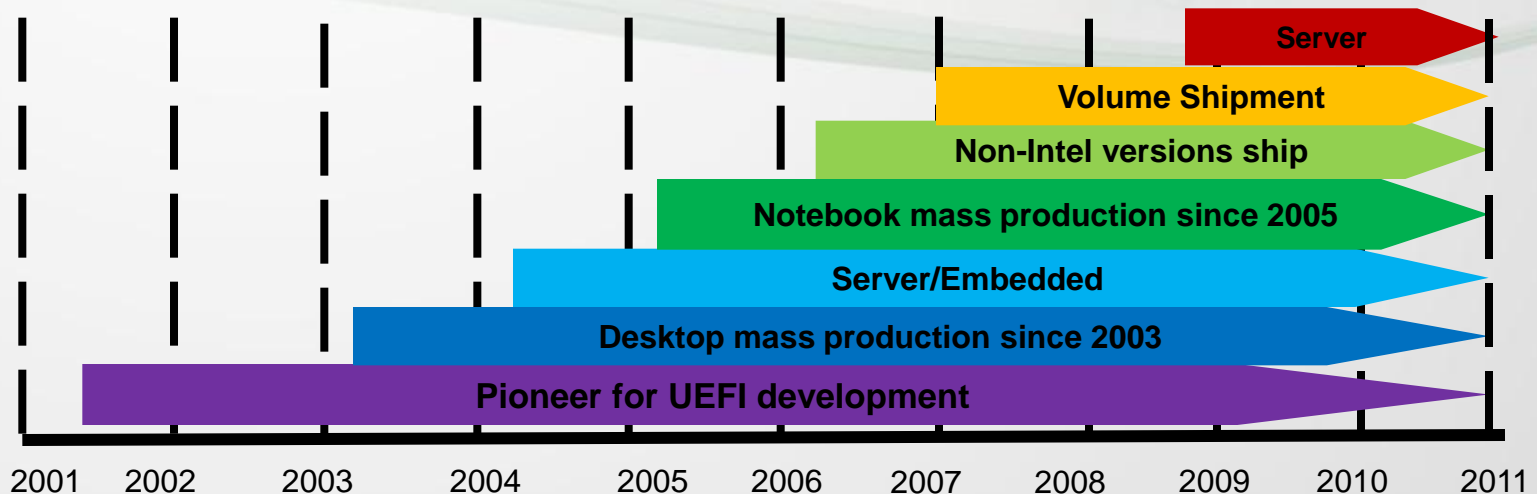
H2O shipping with Server and Embedded since 2004

Shipping UEFI products on notebooks since 2005

Non-Intel chipsets in production since Q1'06

Customers shipping multiple UEFI products since 2008

Major transition of server BIOS to UEFI begins



Humanos™ for Chromium OS

- An Instant-On web browsing solution using Insyde's Quick Boot technology as start, plus
- Insyde's integration of Google's open source Chromium OS. Target is notebooks and netbooks
- Potential to leverage Google's (and others') Cloud-based applications
- Co-exists with Windows for PC platform initially

Humanos™ for Android

- An Instant-On widget-based OS solution using Insyde's Quick Boot technology as start, plus
 - Insyde's integration of Google Android.
 - Insyde Market, provides Android Apps downloadable environment
 - Full Chromium Brower, Combined Both Advantages of Android and ChromOS
 - Superior IME (40+ languages)
 - Multi-touch with gesture support and Handwriting
 - Utility for installation, testing and production tools.
- Target Market is notebooks, netbooks and tablets
- 1st Android for netbooks – available October 2009
- More than 5 generations production experience for top OEM.



Drivers of Growth

Insyde UEFI and Windows 8 at Computex

At Computex, Michael Angiulo, Corporate Vice President of the Planning, Hardware and PC Ecosystem team at Microsoft Corporation, briefly talked about the role of UEFI with Microsoft's next-gen OS.



[Watch the clip on Youtube](#)

Quote:

"UEFI is another important area to talk about. It's a major shift--a very important direction for all PCs.

It's required here on ARM and it's going to be required on any PC that addresses a drive that's bigger than 2.2 terabytes, but it's got some real benefits as well. A more secure boot, and a boot sequence that doesn't have a lot of screens that flash.

Insyde, one of our firmware vendors, reports a 40% performance gain on the same hardware running Windows 7 with BIOS and Windows 8 with UEFI. I've seen some of these systems with solid state disks that are fast. They completely cold-boot in 6 or 7 seconds, so our UEFI engagement is another important one."

Momentum in Mobile Continues

- InsydeH2O widely used by major ODMs and OEMs
 - OEMs: Acer, Dell, HP, Lenovo, Sony, Toshiba and others
 - ODMs: Compal, Inventec, Pegatron, Quanta, Wistron and others
 - High-touch/Mid-touch/Low-touch working models
- Continuous market-share growth in notebooks
 - Leadership across both Intel and AMD mobile platforms
 - Competition getting stronger

Growth Potential in Server Markets

- Worldwide, Server vendors including HP, Dell, IBM and Sun combine for over 70% market-share in server shipments
- In Taiwan, ODMs including Quanta, Mitac, Inventec, Foxconn, Wistron and Flextronics are the lead server makers
- In China, OEMs including Dawning, Huawei, Inspur and Lenovo are the country's largest server makers
- Insyde's ROI on server investment will start in late 2011
 - Dell use InsydeH2O for next-gen servers
 - Taiwan's major server ODMs are Insyde current customers
 - Top-tier China server makers start to use InsydeH2O
 - Insyde is gaining design wins and engaging server manufacturers

Leveraging Cloud Computing Growth

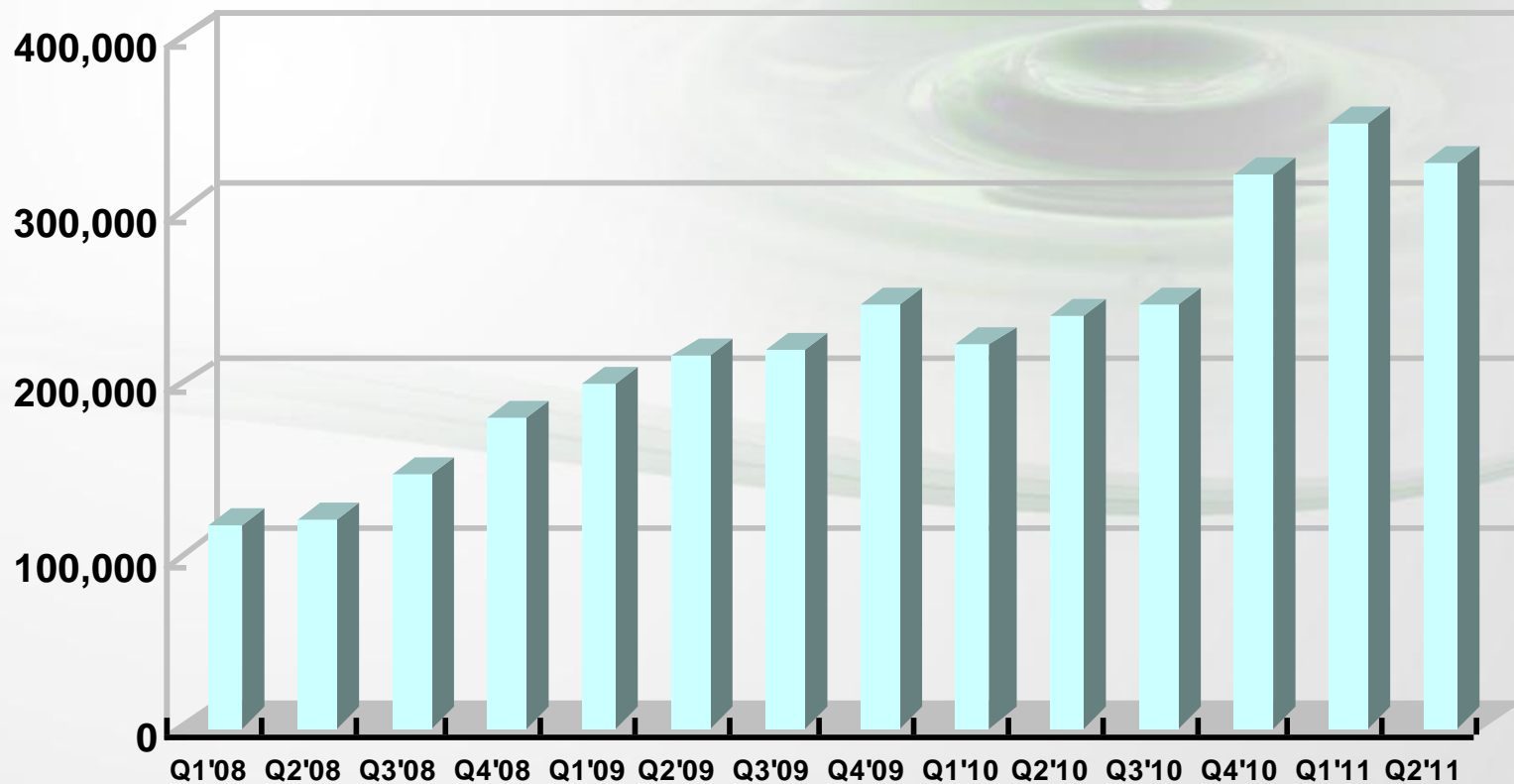




Financial Review & Company Updates

Recent Revenue Growth

(In NT\$ thousands)



Consolidated Income Statement Quarterly

(In NT\$ Thousands)	Q1'11	Q4'10	Q1'10	QoQ %	YoY%
Net Sales	350,231	319,668	222,284	10%	58%
COGS	40,918	45,734	33,618	-11%	22%
Gross Profit	309,313	273,934	188,666	13%	64%
Gross margin	88.32%	85.69%	84.88%		
Operating Expense	190,980	177,911	142,390	7%	34%
Operating Income	118,333	96,023	46,276	23%	156%
Operating Margin	33.79%	30.04%	20.82%		
Non-operating Inc/(Exp)	11,159	-3,555	-405		
Income before Tax	129,492	92,468	45,871	40%	182%
Net Income	104,589	84,430	43,340	24%	141%
Net Margin	29.86%	26.41%	19.50%		
EPS (NT\$)	2.77	2.26	1.19		

*Q2'11 **un-audit** quarterly pre-tax EPS is NT\$ **2.58** and un-audit accumulated year-to-date pre-tax EPS is NT\$ **5.97**.

Balance Sheet Summary

Selected Items from
Balance Sheet (NT\$ Millions)

	Q1'11		Q4'10		Q1'10	
	Amount	%	Amount	%	Amount	%
Current Assets	1281.49	95.7%	995.51	94.5%	907.80	94.2%
Fixed Assets	30.27	2.3%	33.02	3.1%	36.22	3.8%
Net PP&E and other assets	26.90	2.0%	25.03	2.4%	19.37	2.0%
<u>Total Assets</u>	<u>1338.66</u>	<u>100.0%</u>	<u>1053.56</u>	<u>100.0%</u>	<u>963.39</u>	<u>100.0%</u>
Current Liabilities	485.88	36.3%	309.46	29.4%	286.85	29.8%
Long-Term Liabilities	3.78	0.3%	0	0%	0	0%
Other Liabilities	0	0%	0	0%	0	0%
<u>Total Liabilities</u>	<u>489.66</u>	<u>36.6%</u>	<u>309.46</u>	<u>29.4%</u>	<u>286.85</u>	<u>29.8%</u>
<u>Shareholders' Equity</u>	<u>849.0</u>	<u>63.4%</u>	<u>744.10</u>	<u>70.6%</u>	<u>676.54</u>	<u>70.2%</u>

Thanks!

www.insydesw.com

