



Investor Update

May, 2013
Chairman & CEO
Jeremy Wang

Ready for the Next[®]

Safe Harbor Notice

We may make forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans or business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking information may not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

Agenda

- Company Overview
- Product Portfolio
- Drivers of Growth
- Financial Review & Company Updates
- Q&A





Company Overview

Insyde Software (6231.TW)

- Founded in September, 1998 by PCT (6270.TW) CEO Jeremy Wang and SystemSoft EVP Jonathan Joseph
- Business started via acquisition of SystemSoft's BIOS Division
- Early investors included Intel Corp. & China Development Industrial Bank in September 1999
- Shares Outstanding as of 04/30/2013: 38.0M shares
- Headquarters: Taipei, Taiwan
 - US operations in Massachusetts and Oregon
 - Other offices in China, Taiwan and Korea

Growing Worldwide Presence

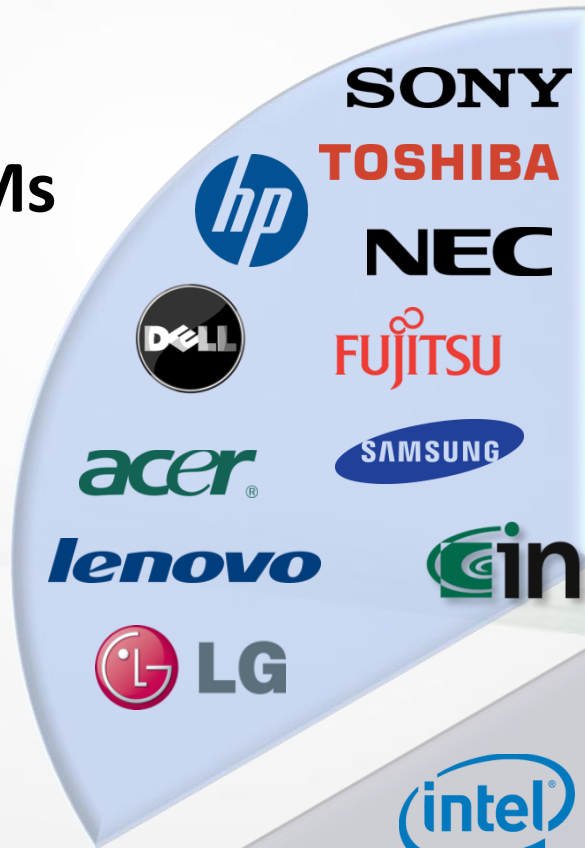
Insyde Software Provides Service to Markets Worldwide



Insyde Relationships

Sample of Customers and Industry Partners

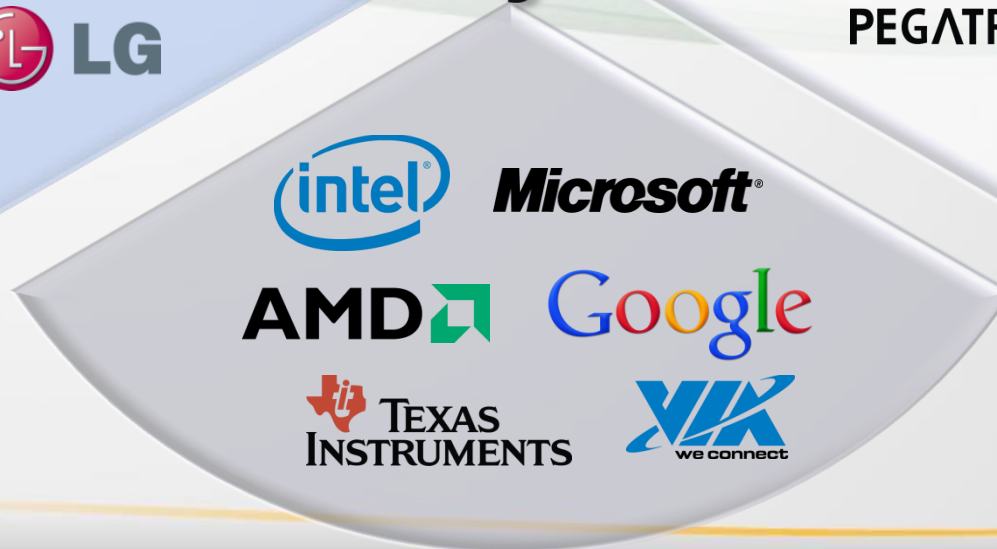
OEMs



ODMs



3rd Parties



insyde[®]



Product Portfolio

Product Portfolio

Insyde Software Products Enable Innovation in the Computer Industry



Notebook



Netbook



Tablet



Desktop



Server



Embedded



Android

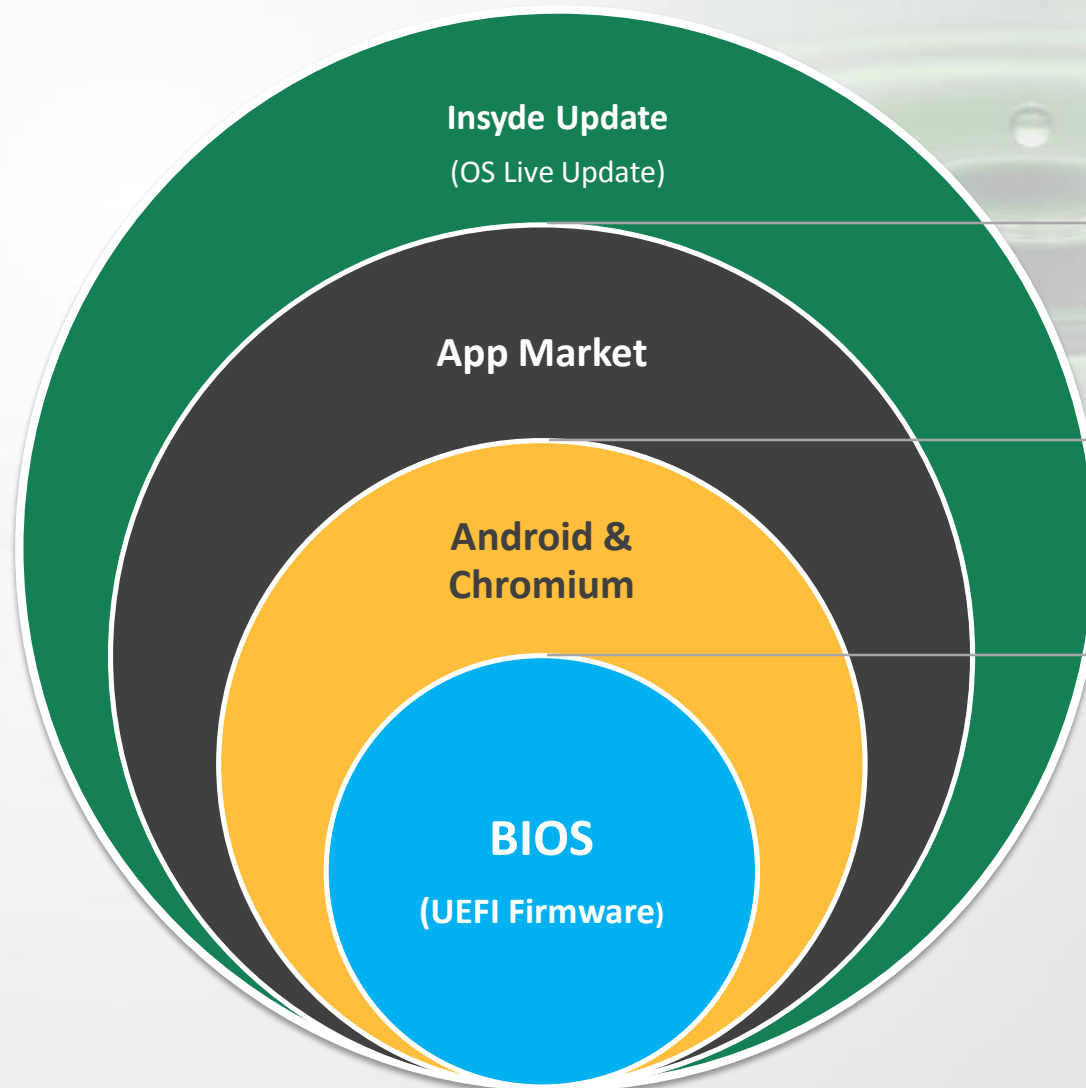


Android
Driver & Tool



App Market

Complete, Customizable Software and Service Solutions, From Firmware to Applications

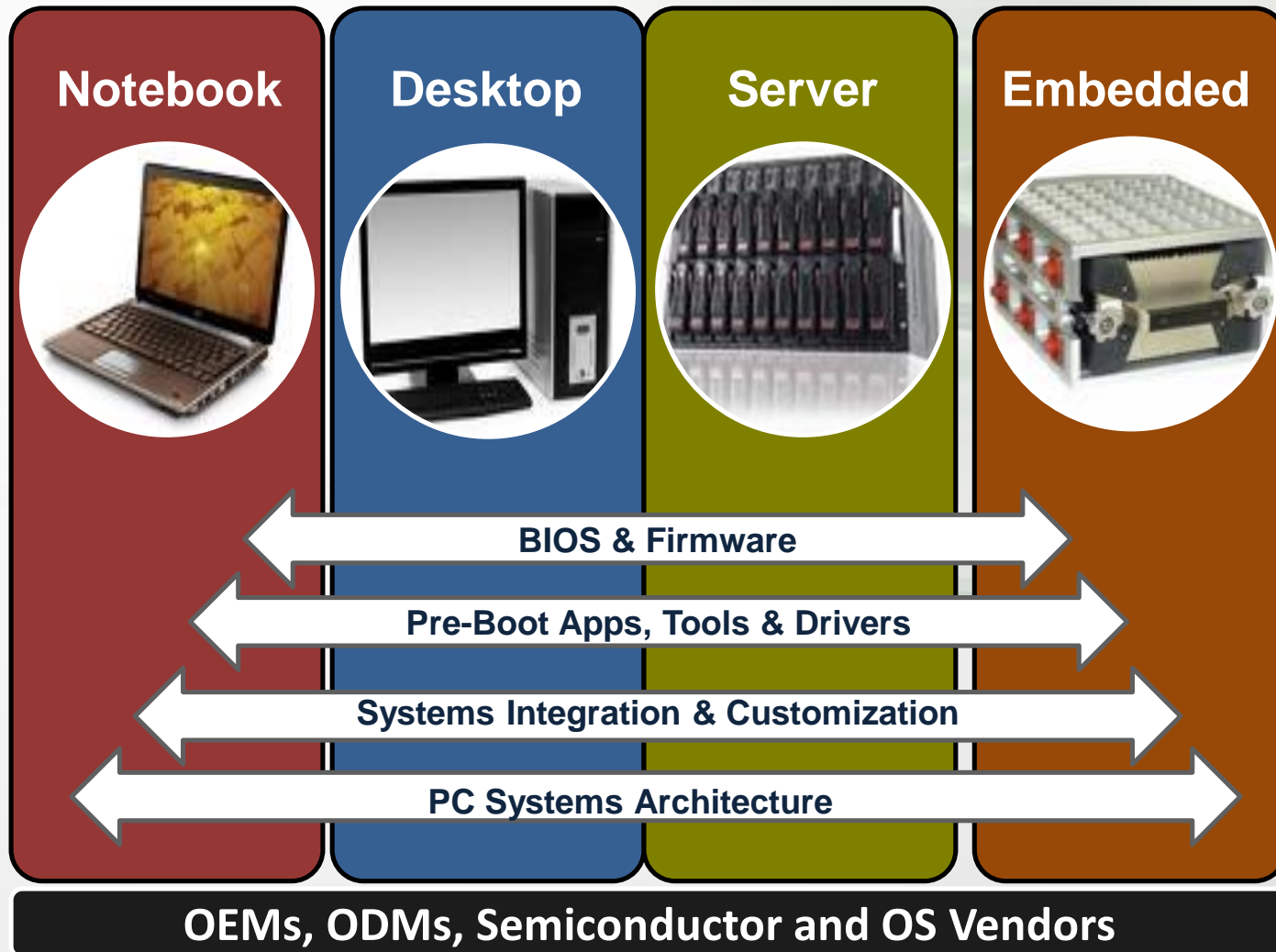


 **insyde**
MARKET

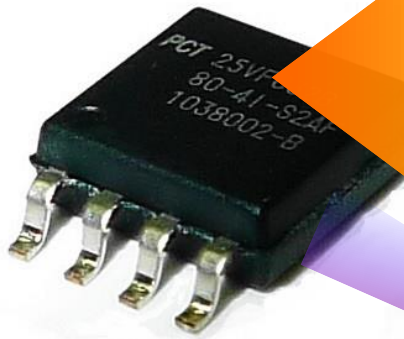
HUMANOS
HUMANOS

insyde
H₂ BIOS

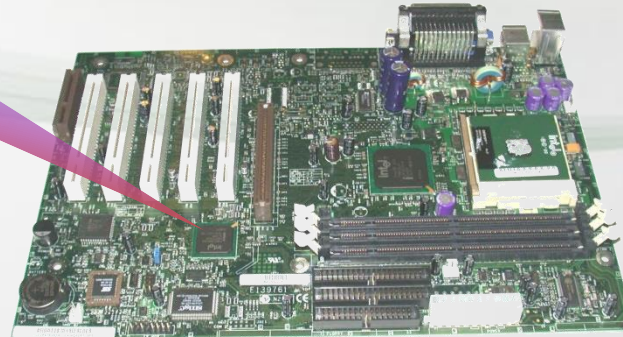
Core Competencies & Markets



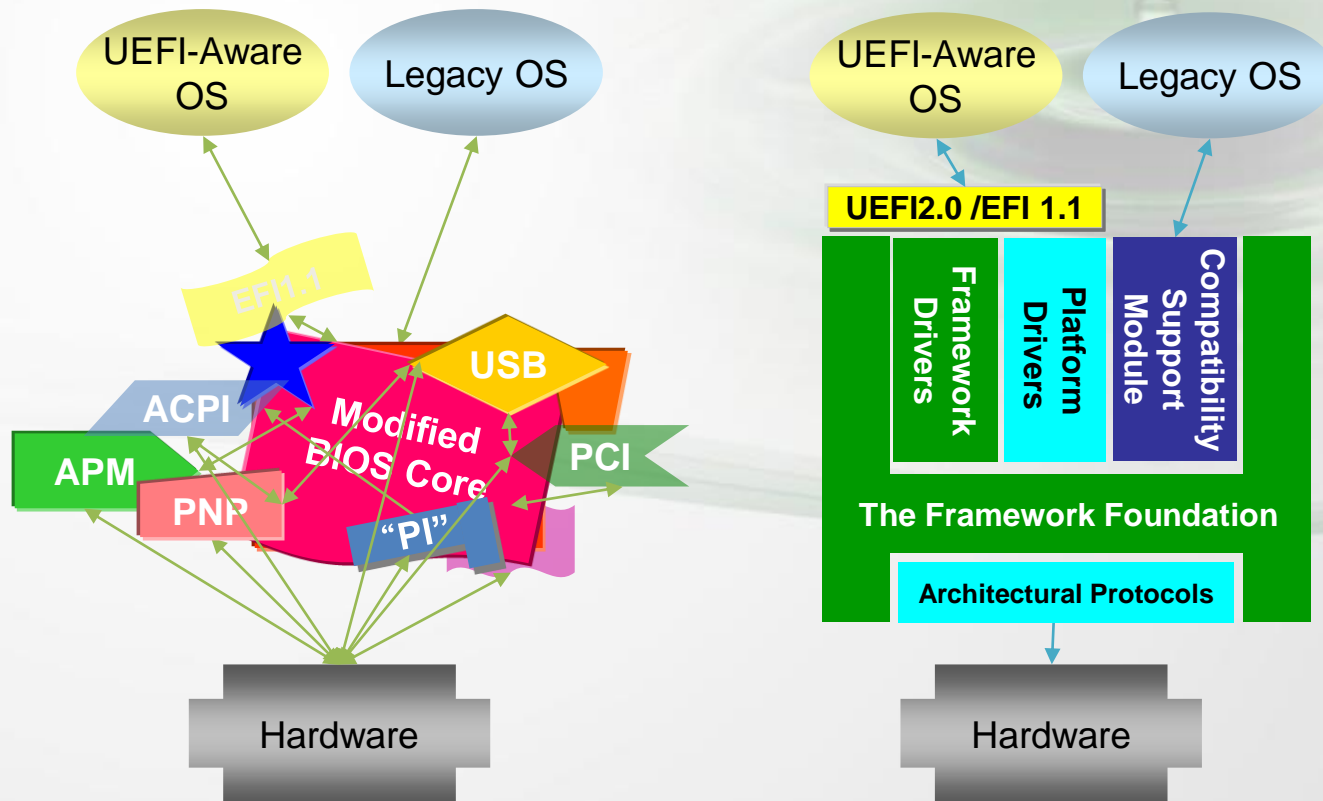
Computer BIOS – “Firmware”



BIOS is stored in NOR Flash

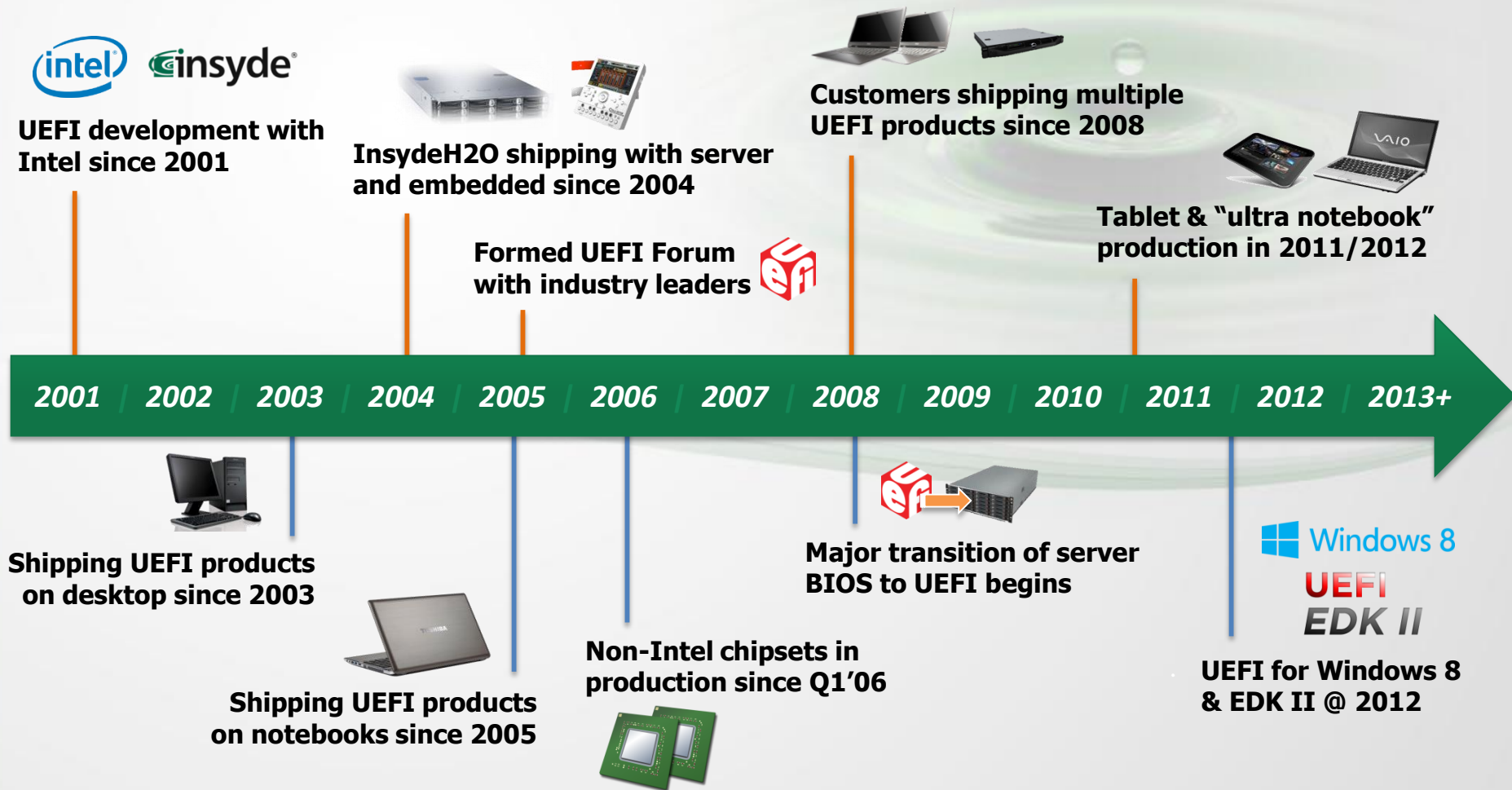


Difference between Legacy BIOS and UEFI Firmware



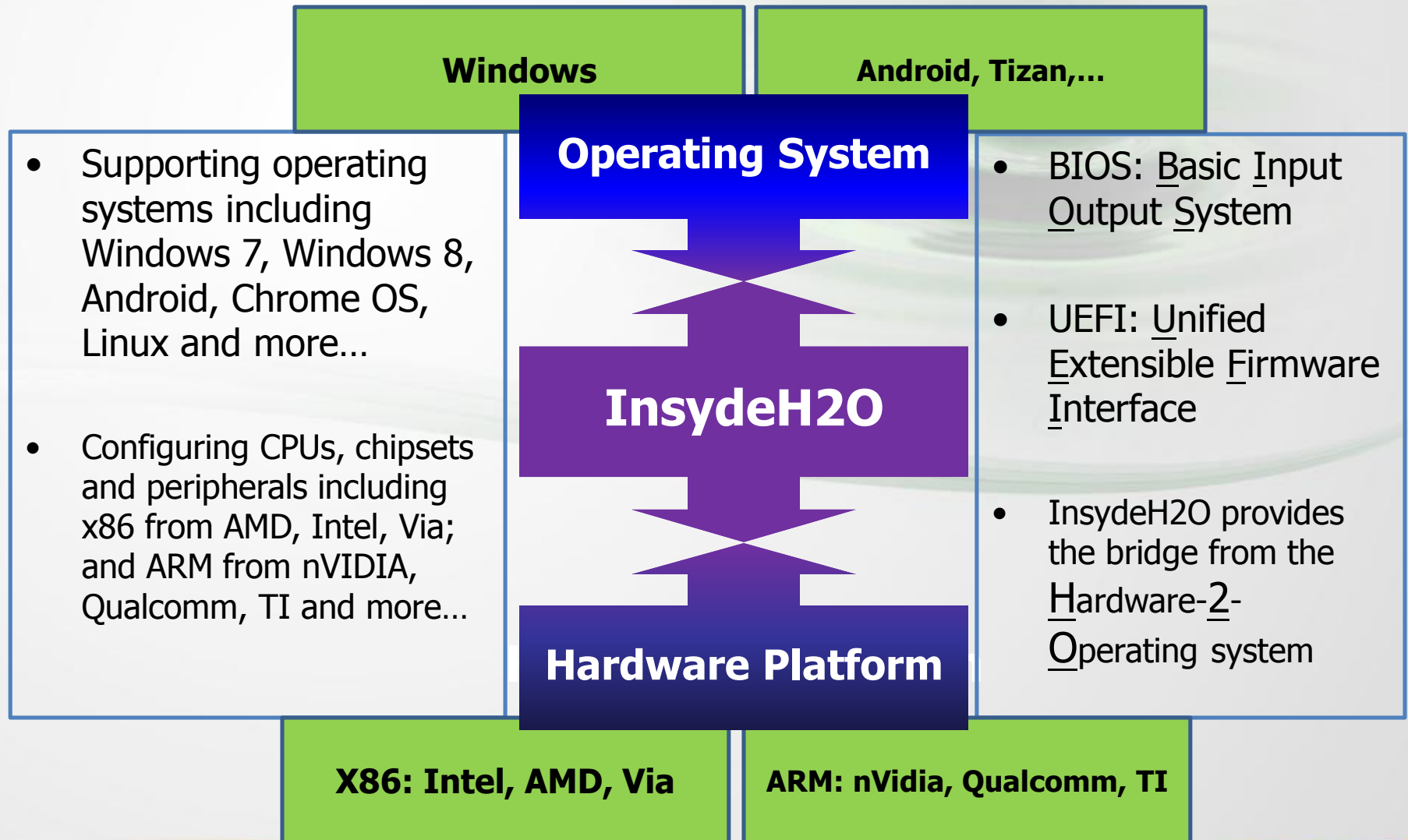
Insyde Has Led the Transition to UEFI

Transition Milestones from Over a Decade of Industry-Leading UEFI Experience



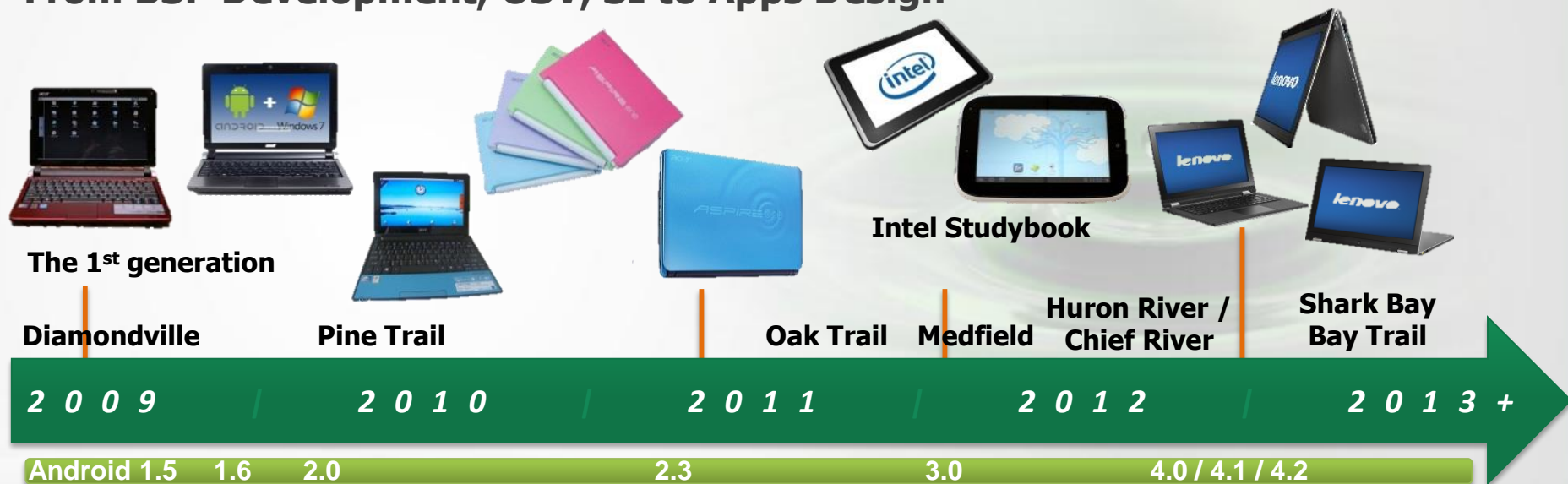
Making Connections in the Era of Platform Variation

Wider Range of Hardware Architectures and Wider Range of Operating Systems



Expertise and Experience - Android on X86

From BSP Development, OSV, SI to Apps Design



- Developed Android BSP for Diamondville, Pine Trail, Chief River, Huron River and Shark Bay.
- Cooperated with Intel NTG to develop Oak Trail BSP
- Deep knowledge and skills on from Android 1.5 to Android 4.2
- Obtained Google CTS certification for Android on X86
- Working with several Intel divisions on next platforms



Over 4 million devices shipped

Total Tablet Solutions that are Always Ready for the Next[®]



insyde[®]

Ready for the Next[®]



Drivers of Growth

Momentum build up in Android on X86

Unique Features from Insyde Software

- Intel start to pushing Android on X86
- Google CTS certificate for Android on X86
- Dual OS Switching – multiple ways to do OS switching between Windows and Android (or Linux)
- Multi-Windows support
- Secure Boot – Secure Boot from UEFI
- Gesture engine
- Application Development – AppKanTan™, ShareKanTan, SuiteKanTan, FileKanTan , System manger, SAMBA, FTP, RDP applications

Growth Potential in Server and Embedded Markets

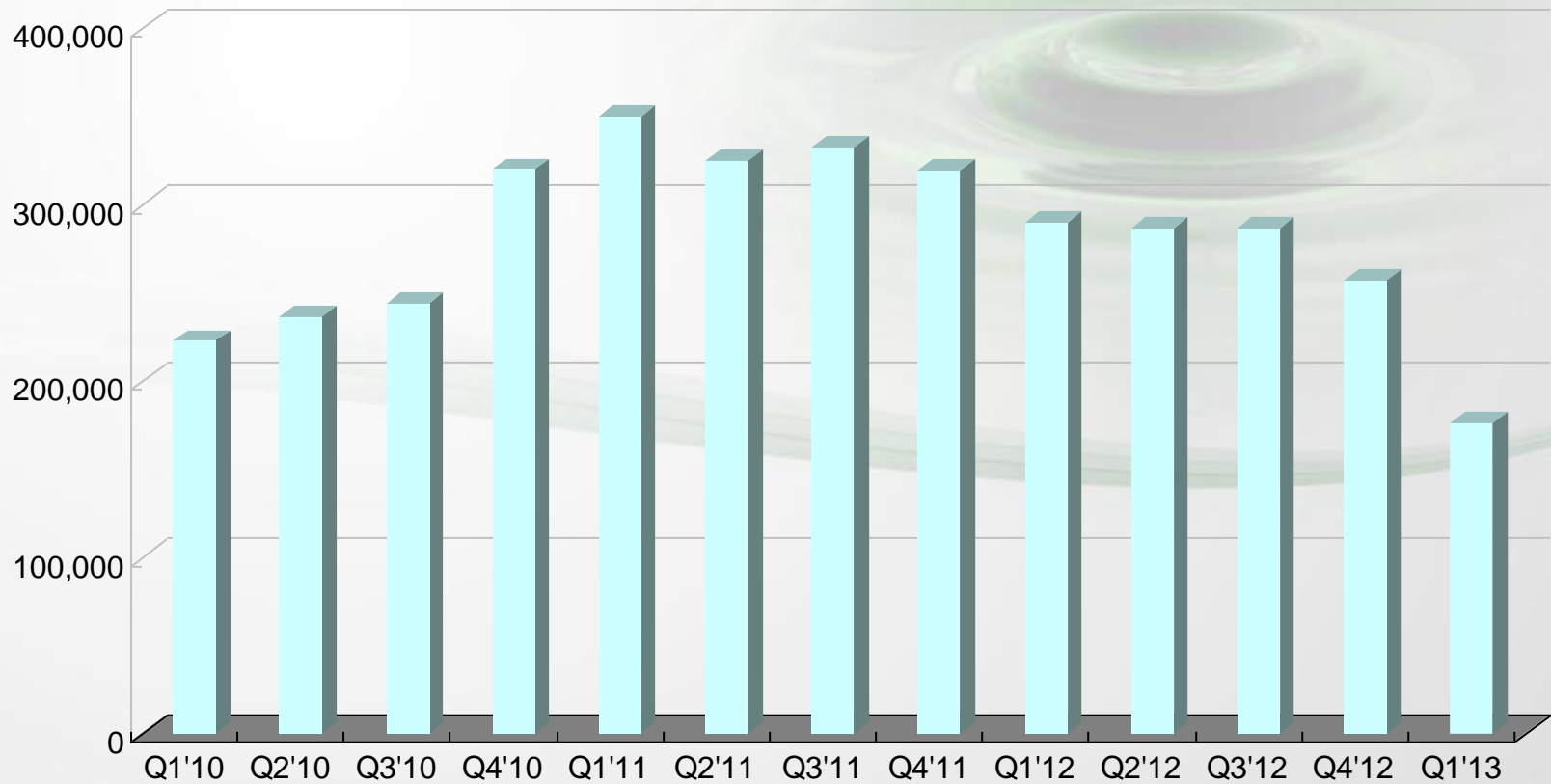
- Dell started using InsydeH2O for certain server models in middle of 2011. More models with InsydeH2O coming into production
- Some of China's largest server makers are Insyde's customers now, including Inspur and Huawei
- In Taiwan, several leading ODMs are using InsydeH2O, but not exclusively
- More and more embedded customers in Taiwan and China



Financial Review & Company Update

Recent Revenue Trend

(In NT\$ thousands)



Consolidated Income Statement Quarterly

(In NT\$ Thousands)	Q1'13	Q4'12	Q4'12	QoQ %	YoY%
Net Sales	176,222	257,067	289,626	-31%	-39%
COGS	36,926	48,742	53,623	-24%	-31%
Gross Profit	139,296	208,325	236,003	-33%	-41%
Gross margin	79.05%	81.04%	81.49%		
Operating Expense	184,519	190,476	178,105	-3%	4%
Operating Income	-45,223	17,849	57,898	-	-
Operating Margin	-25.66%	6.94%	19.99%		
Non-Op Inc/(Exp)	-2,846	-1,521	3,648	-	-
Income before Tax	-48,069	16,328	61,546	-	-
Net Income	-47,291	8,698	47,212	-	-
Net Margin	-26.84%	3.38%	16.30%		
EPS	-1.25	0.23	1.25		

Consolidated Balance Sheet Summary

Selected Items from Balance Sheet (NT\$ Millions)

	Q1'13		Q4'12		Q1'12	
	Amount	%	Amount	%	Amount	%
Current Assets	943.6	78.5%	1084.5	80.3%	1589.4	96.9%
Fixed Assets	25.5	2.1%	28.3	2.1%	28.0	1.7%
Net PP&E and other assets	232.3	19.4%	238.3	17.6%	24.4	1.4%
<u>Total Assets</u>	<u>1201.4</u>	<u>100%</u>	<u>1351.1</u>	<u>100%</u>	<u>1641.8</u>	<u>100.0%</u>
Current Liabilities	175.5	14.6%	275.3	20.4%	334.7	20.4%
Long-Term Liabilities	294.4	24.5%	293.8	21.6%	292.0	17.8%
Other Liabilities	50.1	4.2%	58	4.4%	79.2	4.8%
<u>Total Liabilities</u>	<u>520.0</u>	<u>43.3%</u>	<u>627.1</u>	<u>46.4%</u>	<u>705.9</u>	<u>43.0%</u>
<u>Shareholders' Equity</u>	<u>681.4</u>	<u>56.7%</u>	<u>724.0</u>	<u>53.6%</u>	<u>935.9</u>	<u>57.0%</u>

Thank you!

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