



Investor Update

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Insyde Software
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Safe Harbor Notice

We may make forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans or business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking information may not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

Agenda

- **Company Overview**
- **Product Portfolio**
- **Drivers of Growth**
- **Financial Review & Company Updates**
- **Q&A**

Company Overview

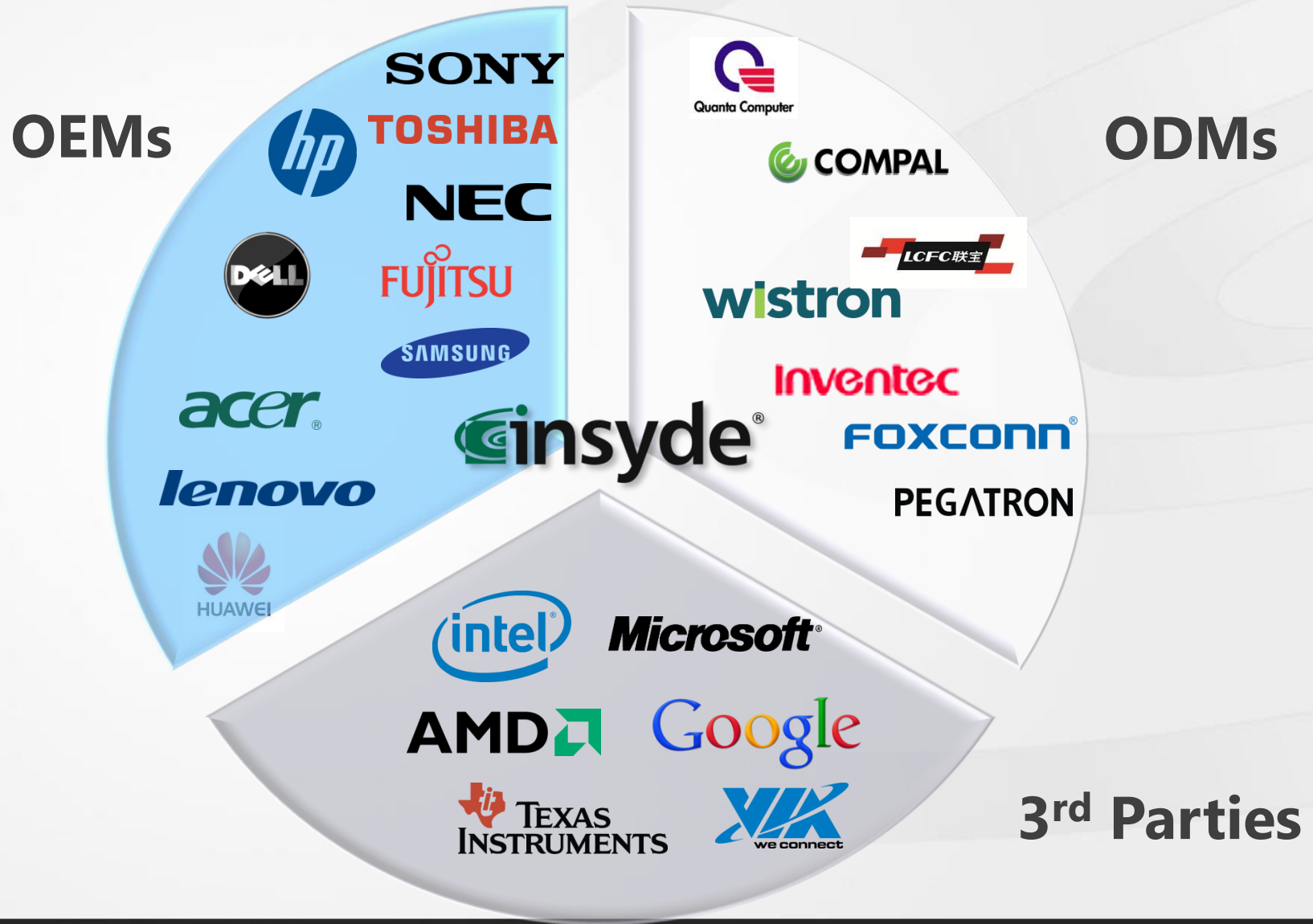
Insyde Software (6231.TW)

- Founded in September, 1998 by PCT (6270.TW) CEO Jeremy Wang and SystemSoft EVP Jonathan Joseph
- Business started via acquisition of SystemSoft's BIOS Division
- Early investors included Intel Corp. & China Development Industrial Bank in September 1999
- Shares Outstanding as of 1/31/2014: 38.0M shares
- Headquarters: Taipei, Taiwan
 - US operations in Massachusetts and Oregon
 - Other offices in China, Taiwan and Korea

Growing Worldwide Presence



Insyde Relationships



Product Portfolio

Focus Areas

Insyde Software Products Enable Innovation in the Computer Industry



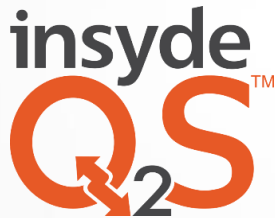
Notebooks



Ultrabooks /
Detachables



Tablets



Desktops



Servers



Embedded



Android

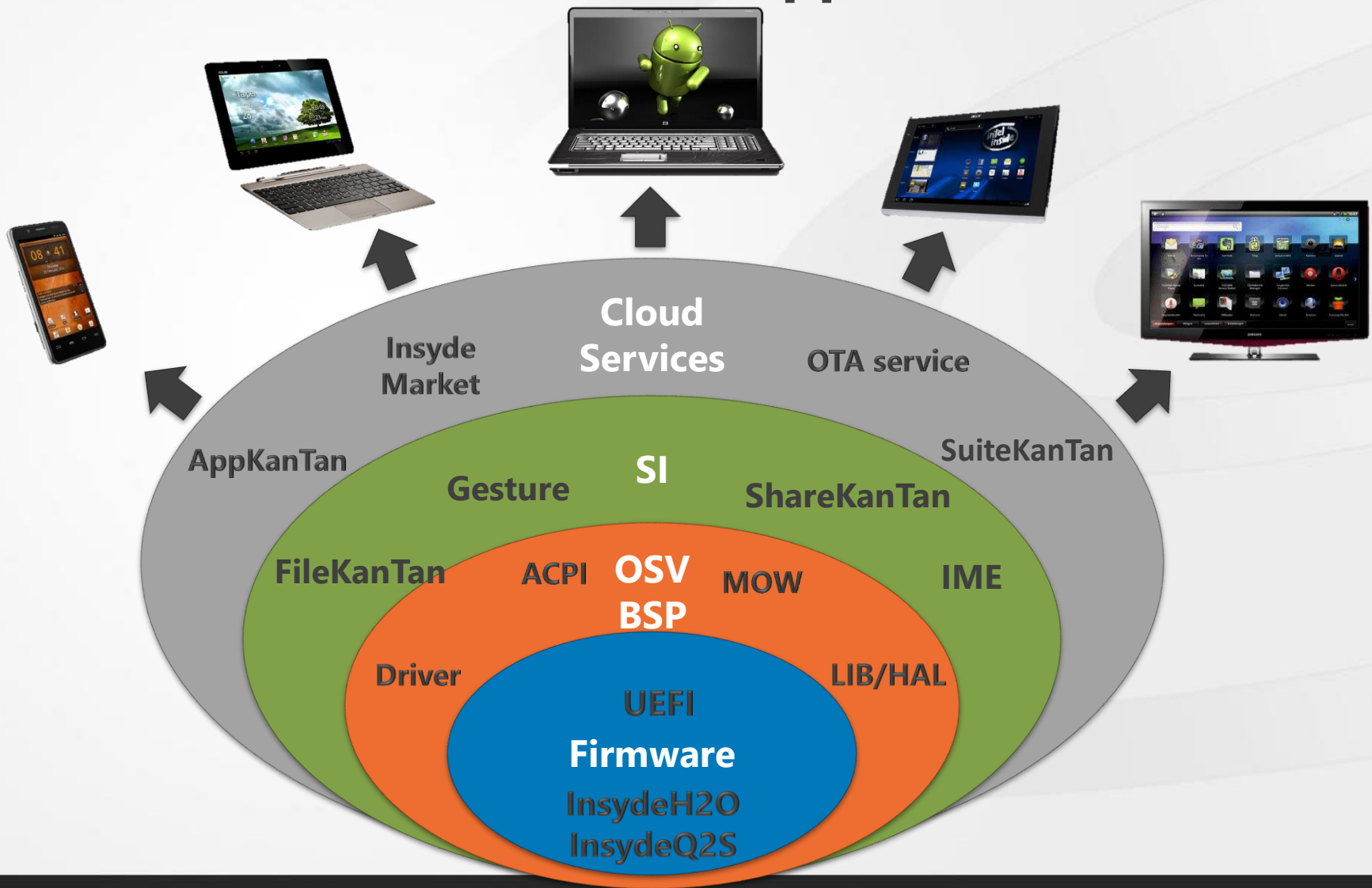


Android
Drivers & Tools

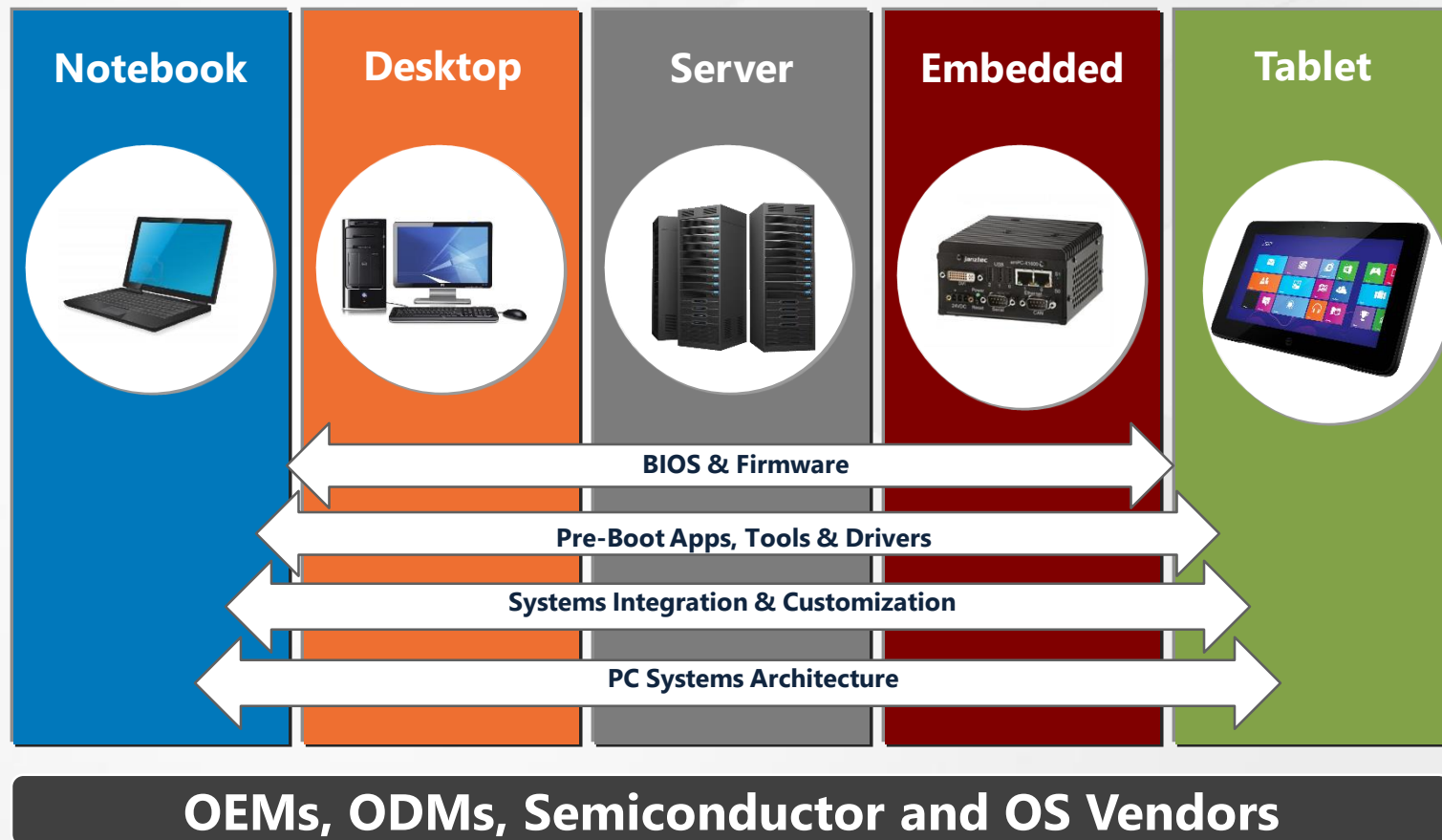


App Market

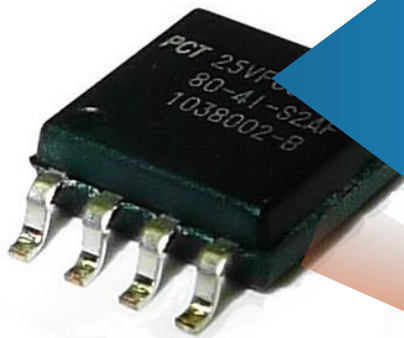
Complete, Customizable Software and Service Solutions, From Firmware to Applications



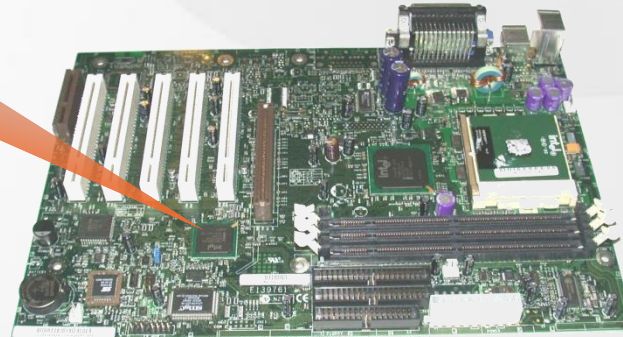
Core Competencies & Markets



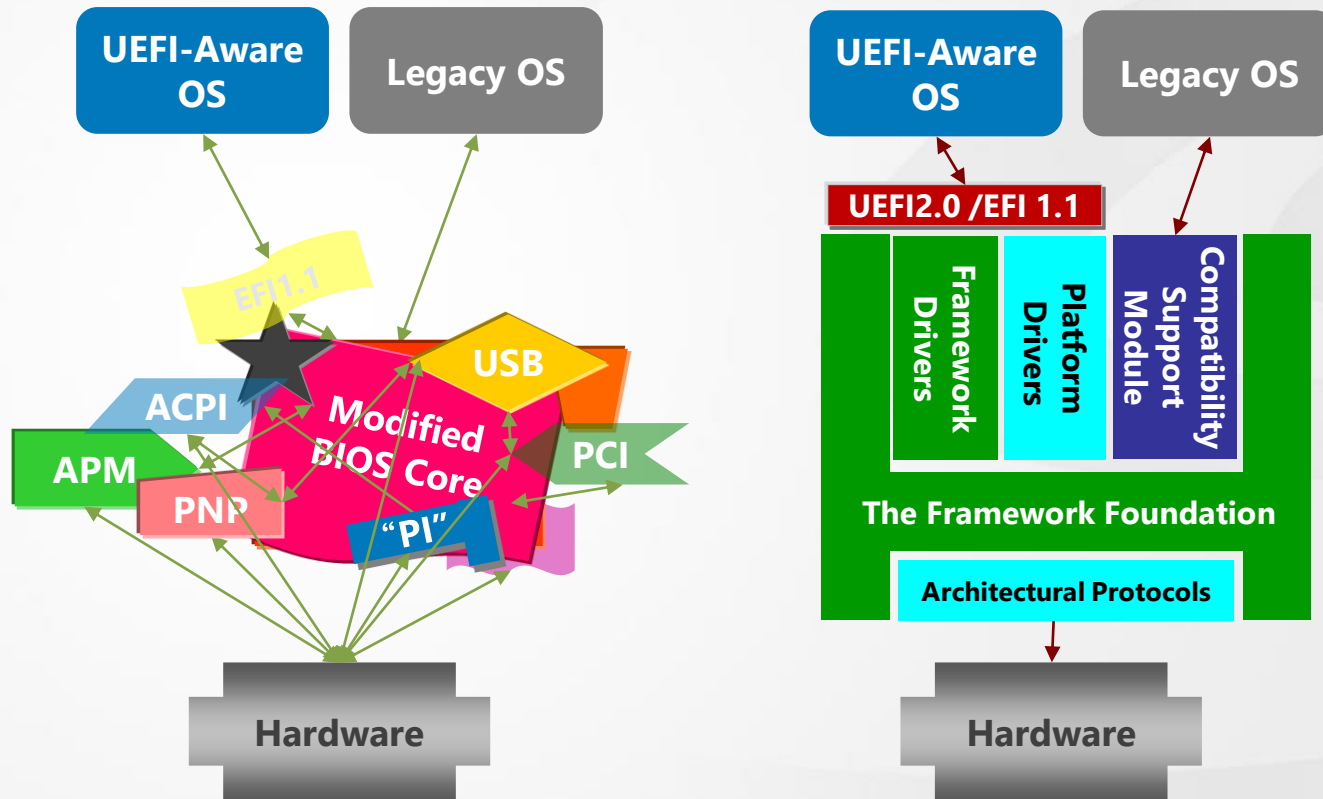
Computer BIOS – “Firmware”



BIOS is stored in NOR Flash

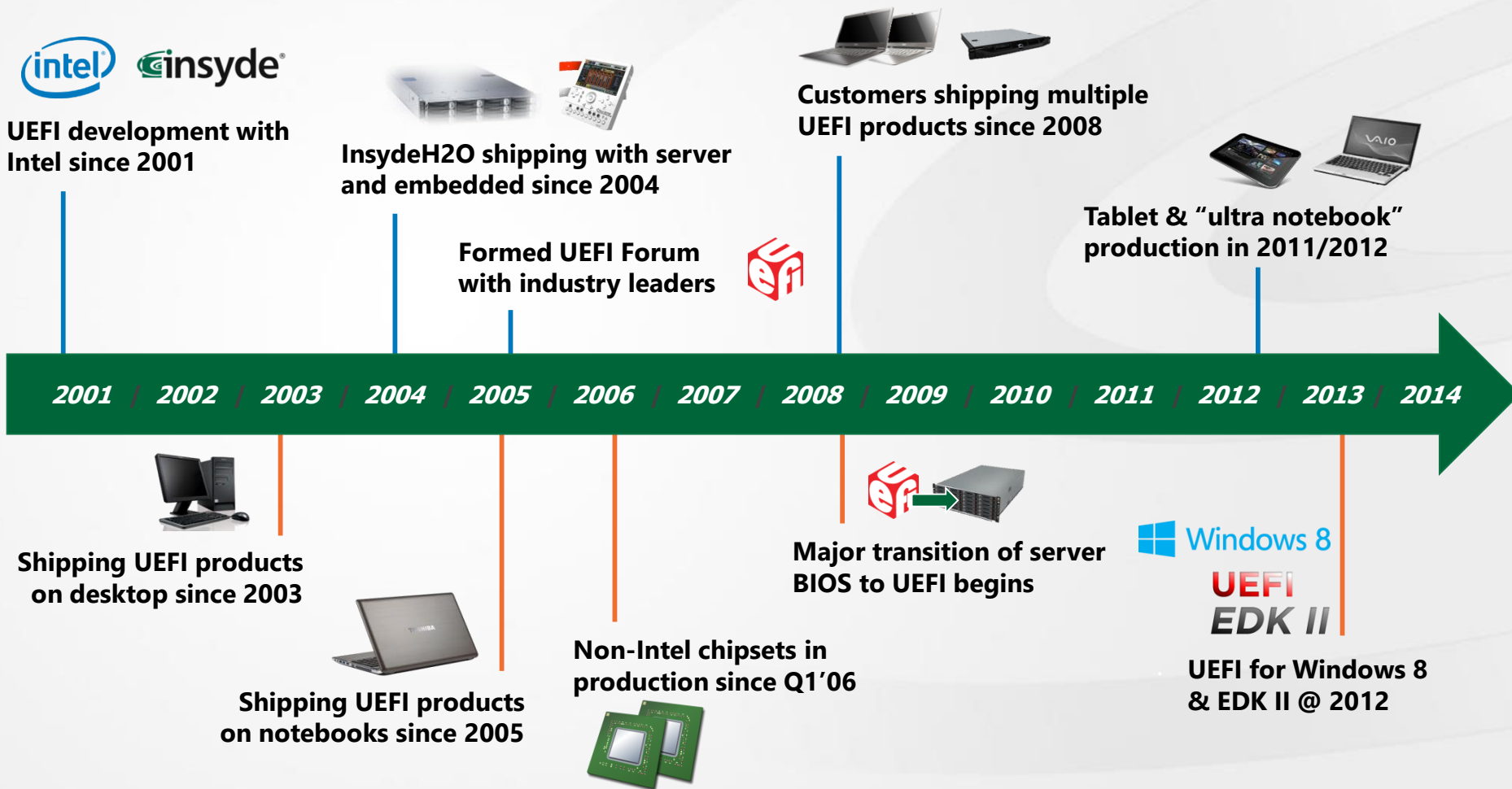


Difference between Legacy BIOS and UEFI Firmware



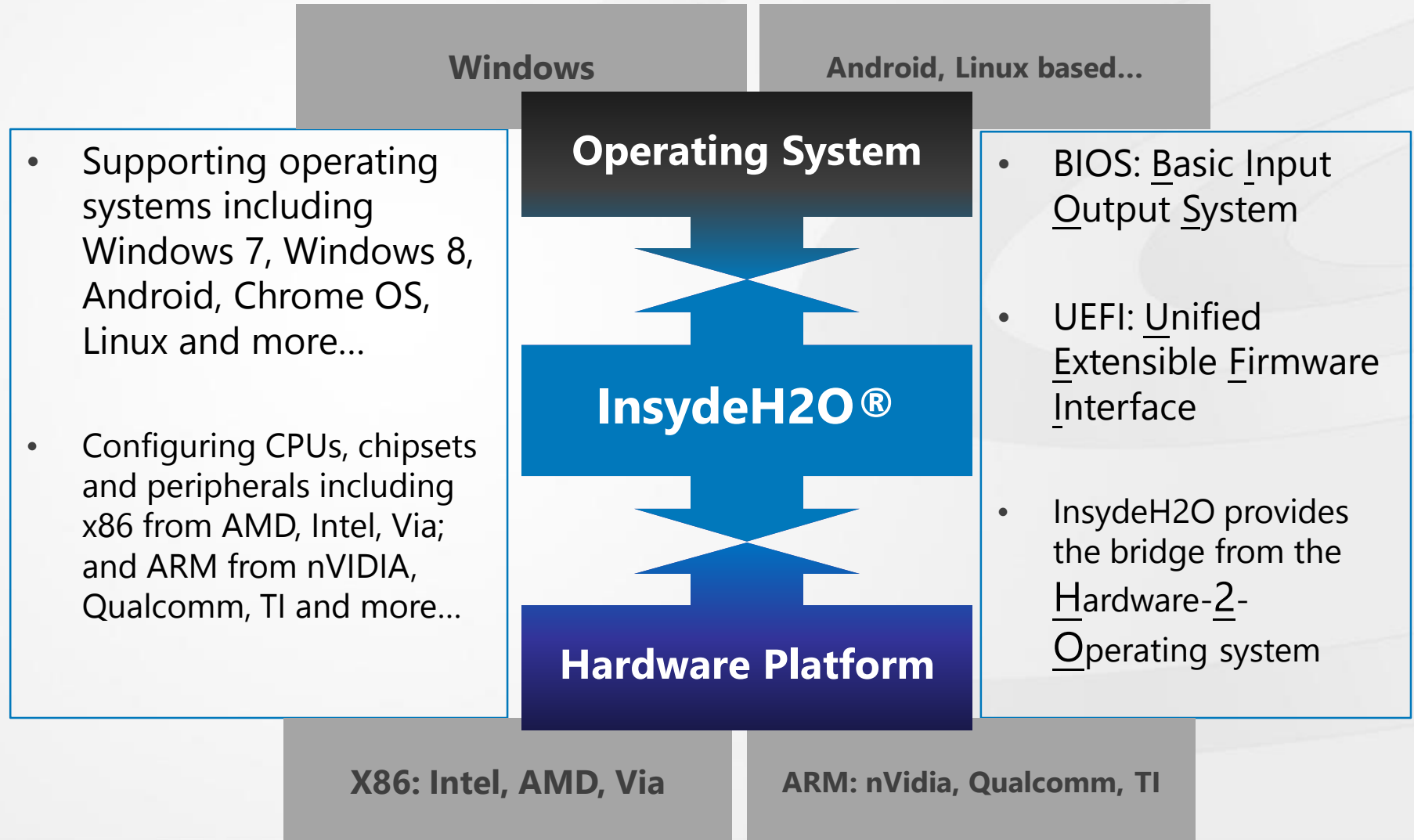
Insyde Has Led the Transition to UEFI

Transition Milestones from Over a Decade of Industry-Leading UEFI Experience



Making Connections in the Era of Platform Variation

Wider Range of Hardware Architectures and Wider Range of Operating Systems



Expertise and Experience - Android on x86

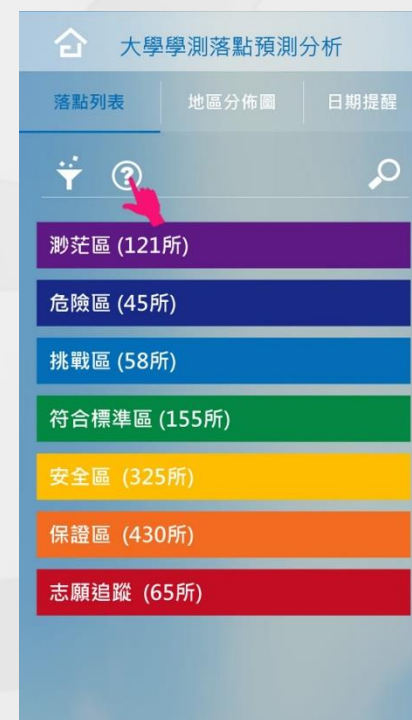


- Deep knowledge and skills on from Android 1.5 to Android 4.4
- Great experience on Intel x86 from Diamondville to BayTrail and Haswell
- Obtained Google **CTS/GTS** certificate for Android on X86

Over 4 million
devices shipped

「大學生甘單」化繁為簡

- 大學多元入學方案增加了進入大學的管道，但也造成考生及家長的困擾
 - 69所大學院校、超過1,800個系所參與招生（個人申請的部份）
 - 3種考試（學科能力測驗、四技二專統一入學測驗、指定科目考試）
 - 5種入學方式（繁星推薦、個人申請、四技二專甄選、四技二專分發、考試入學）
 - 35科以上分數檢定(5科學測、15科在校成績、10科指定考試科目、術科考試、專業科目考試)
- 一週下載超過兩萬筆，GooglePlay教育類免費下載第一名



Drivers of Growth

Momentum Building on Android for X86

- Intel is pushing 2-in-1 on X86
- Google CTS certificate for Android on X86 available
- Android becoming the biggest OS across platforms
- Humanos® Special Features for Android
 - Native Dual-OS Switching – multiple ways to perform OS switching between Windows and Android (or Linux)
 - Multiple Open-Windows support
 - Full-Featured Browser – Better experience including FLASH
 - Superior IME (40+ languages) – Software keyboard with Handwriting integration
 - Applications– AppKanTan™, FileKanTan , ShareKanTan, SuiteKanTan, SyncKanTan, SAMBA, FTP, RDP
 - OTA Live Update
 - Mass Production utilities

Growth Potential in Server and Embedded Markets

- Smartphones and tablets are driving growth of datacenters worldwide
 - Datacenters need servers
 - These servers all need UEFI BIOS. Insyde is one of two external vendors for this UEFI BIOS
- More and more “smart” devices which talk over the internet -
 - “The internet of things”
- Intel just formed a new business group to focus on this segment. Insyde is one of two UEFI firmware vendors focused on this growing market.
- Cisco, Dell, Huawei, Siemens, Wistron, ZTE and many others using Insyde’s BIOS for these markets, although not exclusively

Financial Review & Company Update

Consolidated Income Statement

Quarterly

(In NT\$ Thousands)	Q4'13	Q3'13	Q4'12	QoQ %	YoY%
Net Sales	257,202	237,025	257,066	9%	0%
COGS	-	46,019	48,742	-	-
Gross Profit	-	191,006	208,324	-	-
Gross margin	-	80.58%	81.04%	-	-
Operating Expense	-	184,753	188,810	-	-
Operating Income	27,448	6,253	19,514	339%	41%
Operating Margin	10.67%	2.64%	7.59%	-	-
Non-Op Inc/(Exp)	2,271	-815	-1,520	-	-
Income before Tax	29,719	5,438	17,994	447%	65%
Pre-tax EPS	0.78	0.14	0.47		

Annual Consolidated Income Statement

(In NT\$ Thousands)	2013	2012	YoY %
Net Sales	948,635	1,119,745	-15.3%
COGS		213,261	
Gross Profit		906,484	
Gross margin		80.95%	
Operating Expense		747,860	
Operating Income	39,554	158,624	-75.1%
Operating Margin	4.17%	14.17%	
Non-Op Inc/(Exp)	757	6,865	-89.0%
Income before Tax	40,311	165,489	-75.6%
Pre- tax EPS	1.06	4.14	

*2013 pre-tax EPS NT\$1.06 is none-audited number

Consolidated Balance Sheet Summary

Selected Items from
Balance Sheet (NT\$ Millions)

	Q3'13		Q2'13		Q3'12	
	Amount	%	Amount	%	Amount	%
Current Assets	1062.1	81.4%	1130.5	81.9%	1307.9	96.2%
Fixed Assets	20.5	1.6%	22.4	1.6%	28.6	2.1%
Net PP&E and other assets	222.2	17.0%	226.8	16.5%	22.8	1.7%
<u>Total Assets</u>	<u>1304.8</u>	<u>100%</u>	<u>1379.7</u>	<u>100%</u>	<u>1359.3</u>	<u>100%</u>
Current Liabilities	342.8	26.3%	410.8	29.8%	286.9	21.1%
Non Current Liabilities	324.2	24.8%	333.4	24.1%	353.7	26.0%
<u>Total Liabilities</u>	<u>667.0</u>	<u>51.1%</u>	<u>744.2</u>	<u>53.9%</u>	<u>640.6</u>	<u>47.1%</u>
<u>Shareholders' Equity</u>	<u>637.8</u>	<u>48.9%</u>	<u>635.5</u>	<u>46.1%</u>	<u>718.7</u>	<u>52.9%</u>

Thanks!



For more information, contact:

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