Ginsyde[®]

Investor Update

Jeremy Wang Insyde Software May 2014

Start What's Next[™]

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Safe Harbor Notice

We may make forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans or business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forwardlooking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking information may not occur and our actual results could differ materially from those anticipated in these forward-looking statements.



Agenda

- Company Overview
- Product Portfolio
- Drivers of Growth
- Financial Review & Company Updates
- Q&A

Company Overview

Insyde Software (6231.TW)

- Founded in September, 1998 by PCT (6270.TW) CEO Jeremy Wang and SystemSoft EVP Jonathan Joseph
- Business started via acquisition of SystemSoft's BIOS Division
- Early investors included Intel Corp. & China Development Industrial Bank in September 1999
- Shares Outstanding as of 4/30/2014: 38.0M shares
- Headquarters: Taipei, Taiwan
 - US operations in Massachusetts and Oregon
 - Other offices in China, Taiwan and Korea

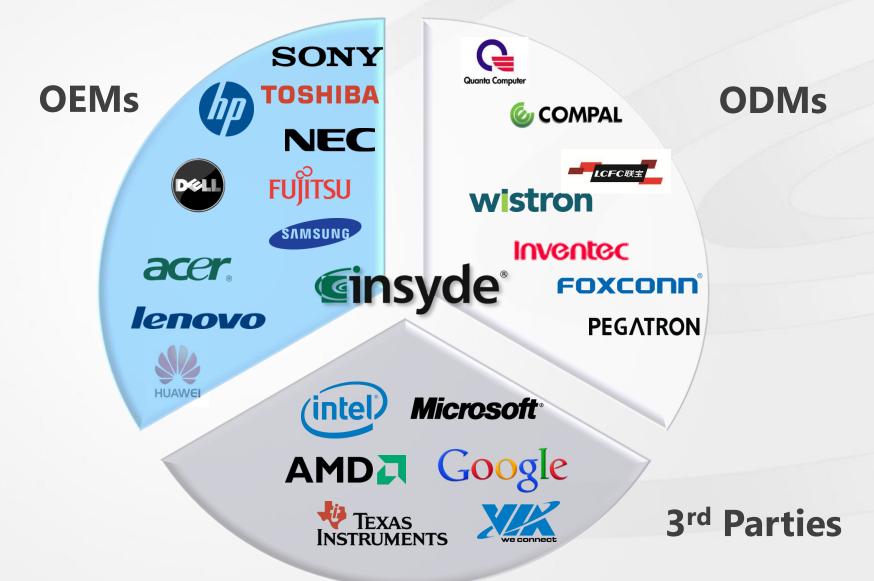


Growing Worldwide Presence





Insyde Relationships





Product Portfolio

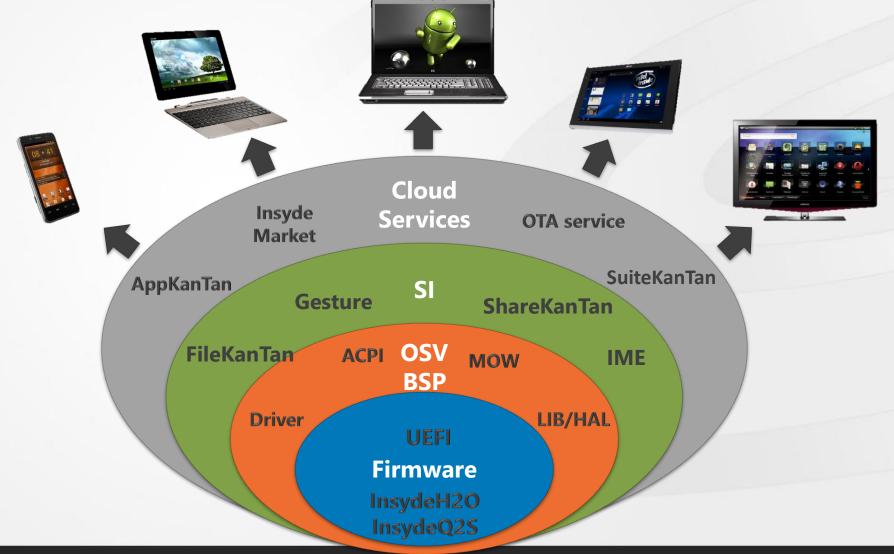
Focus Areas

Insyde Software Products Enable Innovation in the Computer Industry



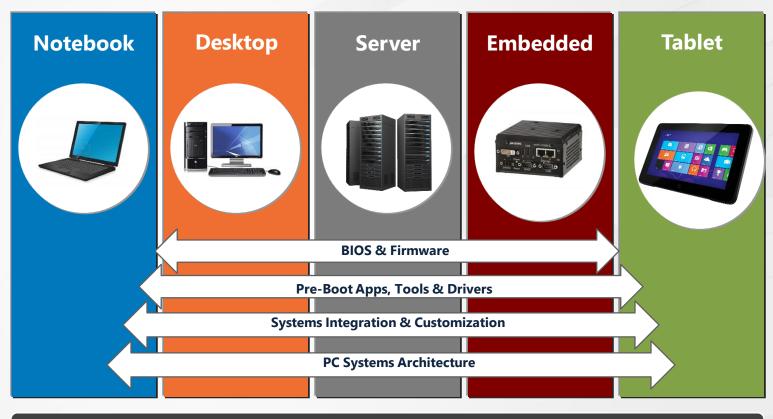


Complete, Customizable Software and Service Solutions, From Firmware to Applications





Core Competencies & Markets



OEMs, ODMs, Semiconductor and OS Vendors



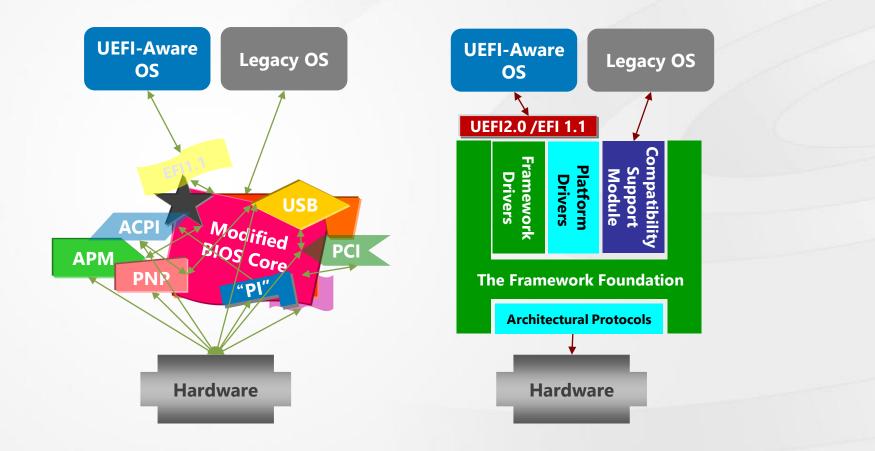
Computer BIOS – "Firmware"

BIOS is stored in NOR Flash





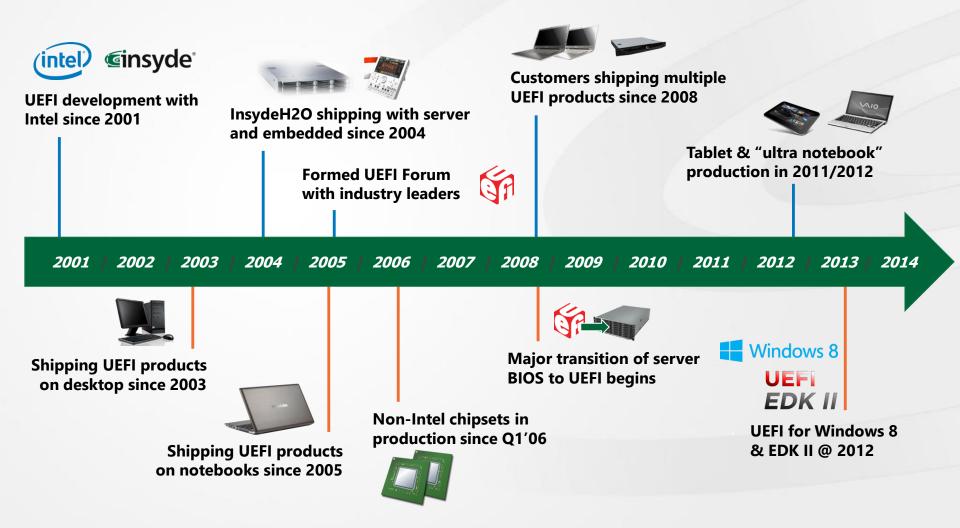
Difference between Legacy BIOS and UEFI Firmware





Insyde Has Led the Transition to UEFI

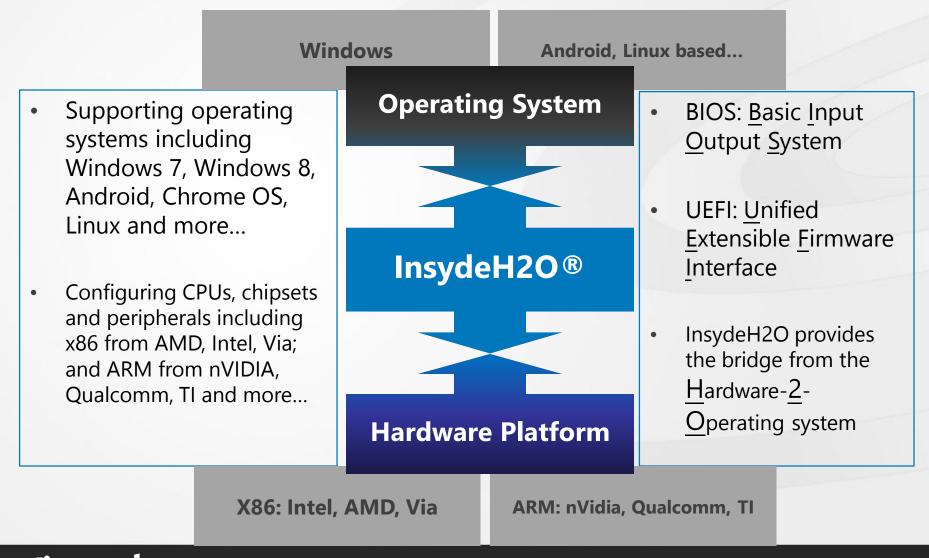
Transition Milestones from Over a Decade of Industry-Leading UEFI Experience





Making Connections in the Era of Platform Variation

Wider Range of Hardware Architectures and Wider Range of Operating Systems



Ginsyde

Expertise and Experience - Android on x86



- Deep knowledge and skills on from Android 1.5 to Android 4.4
- Great experience on Intel x86 from Diamondville to BayTrail and Haswell
- Obtained Google CTS/GTS certificate for Android on X86

Over 4 million devices shipped



Drivers of Growth

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Momentum Building on Android for X86

- Intel is pushing 2-in-1 on X86
- Google CTS certificate for Android on X86 available
- Android becoming the biggest OS across platforms
- Humanos[®] Special Features for Android
 - Native Dual-OS Switching multiple ways to perform OS switching between Windows and Android (or Linux)
 - Multiple Open-Windows support
 - Full-Featured Browser Better experience including FLASH
 - Superior IME (40+ languages) Software keyboard with Handwriting integration
 - Applications– AppKanTan[™], FileKanTan , ShareKanTan, SuiteKanTan, SyncKanTan, SAMBA, FTP, RDP
 - OTA Live Update
 - Mass Production utilities



Growth Potential in Server and Embedded Markets

- Smartphones and tablets are driving growth of datacenters worldwide
 - Datacenters need servers
 - These servers all need UEFI BIOS. Insyde is one of two external vendors for this UEFI BIOS
- More and more "smart" devices which talk over the internet -"The internet of things"
- Intel just formed a new business group to focus on this segment. Insyde is one of two UEFI firmware vendors focused on this growing market.
- Cisco, Dell, Huawei, Siemens, Wistron, ZTE and many others using Insyde's BIOS for these markets, although not exclusively



Financial Review & Company Update

Consolidated Income Statement Quarterly

(In NT\$ Thousands)	Q1'14	Q4'13	Q1'13	QoQ %	YoY%
Net Sales	203,808	257,202	176,222	-21%	16%
COGS	52,542	28,878	36,926	82%	42%
Gross Profit	151,266	228,324	139,296	-34%	9%
Gross margin	74.22%	88.77%	79.05%		
Operating Expense	175,690	199,957	184,519	-12%	-5%
Operating Income	-24,424	28,367	-45,223	-	-
Operating Margin	-11.98%	11.03%	-25.66%		
Non-Op Inc/(Exp)	907	1,352	-2,846	-	-
Income before Tax	-23,517	29,719	-48,069	-	-
Net Income	-20,037	23,388	-47,291	-	-
Net Margin	-9.83%	9.10%	-26.84%		
EPS	-0.53	0.61	-1.25		



Consolidated Balance Sheet Summary

Selected Items from Balance Sheet (NT\$ Millions)	Q1′14		Q4′13		Q1′13	
	Amount	%	Amount	%	Amount	%
Current Assets	859.3	74.1%	950.0	75.7%	943.6	78.5%
Fixed Assets	15.1	1.3%	17.6	1.4%	25.5	2.1%
Net PP&E and other assets	285.6	24.6%	286.7	22.9%	232.3	19.4%
Total Assets	<u>1,160.0</u>	<u>100%</u>	<u>1,254.3</u>	<u>100%</u>	<u>1,201.4</u>	<u>100%</u>
Current Liabilities	492.7	42.5%	571.5	45.6%	175.5	14.6%
Long-Term Liabilities	-	-	-	-	294.4	24.5%
Other Liabilities	22.9	2.0%	20.6	1.6%	50.1	4.2%
Total Liabilities	<u>515.6</u>	<u>44.4%</u>	<u>592.1</u>	<u>47.2%</u>	<u>520.0</u>	<u>43.3%</u>
Shareholders' Equity	<u>644.4</u>	<u>55.6%</u>	<u>662.2</u>	<u>52.8%</u>	<u>681.4</u>	<u>56.7%</u>



Thanks!

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