



Investor Update

Feb, 2012
Jeremy Wang
Chairman

Ready for the Next™

Safe Harbor Notice

We may make forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans or business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking information may not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

Agenda

- Company Overview
- Product Portfolio
- Drivers of Growth
- Financial Review & Company Updates
- Q&A





Company Overview

Insyde Software (6231.TW)

- Founded in September, 1998 by PCT (6270.TW) Chairman Jeremy Wang and Jonathan Joseph
- Business started via acquisition of SystemSoft's BIOS Division
- Early investors included Intel Corp. & China Development Industrial Bank in September 1999
- Shares Outstanding as of 01/31/2012: 37.8M shares
- Headquarters: Taipei, Taiwan
 - US operations in Massachusetts and Oregon
 - Other offices in China, Taiwan and Korea
- Worldwide 550+ employees

Growing Worldwide Presence

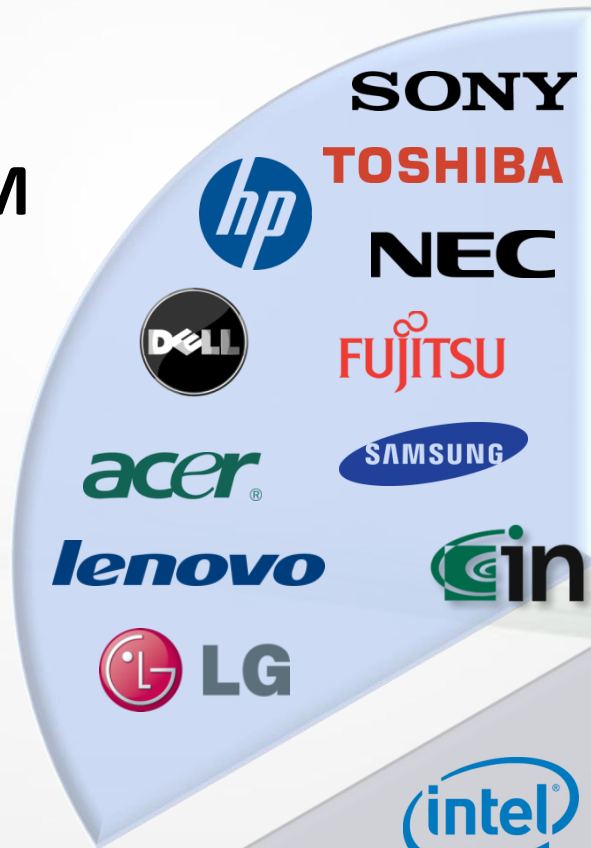
Insyde Software Provides Service to Markets Worldwide



Insyde Relationships

Our Customers and Industry Partners

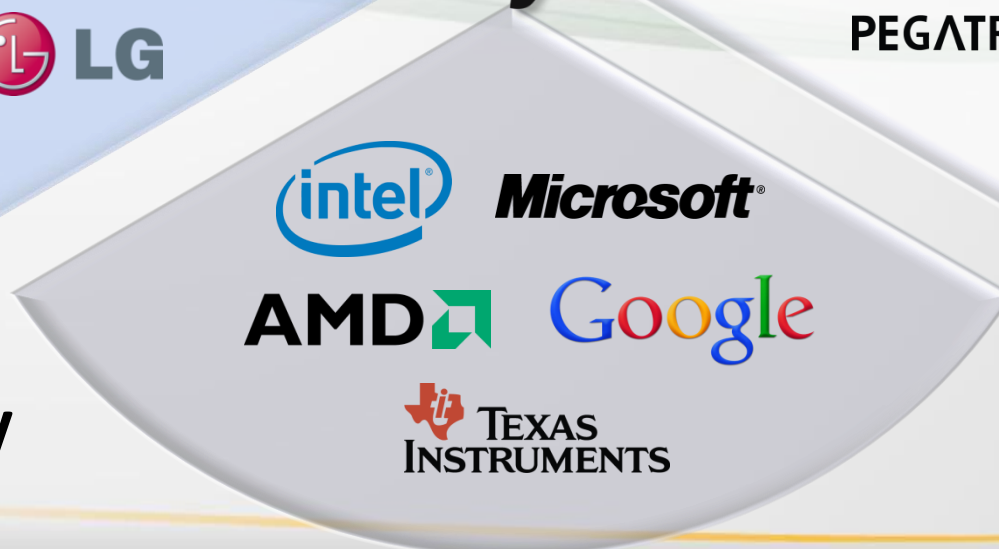
OEM



ODM



3rd Party





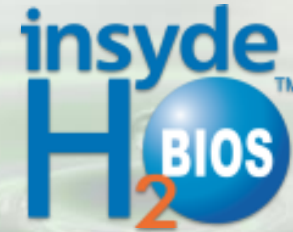
Product Portfolio

Product Portfolio

Insyde Software Enables Innovation in the Computer Industry

- **InsydeH20™**

- Industry leading UEFI firmware for PCs, Embedded, and Servers



- **Humanos™**

- Leading implementations of Android and Chromium OS



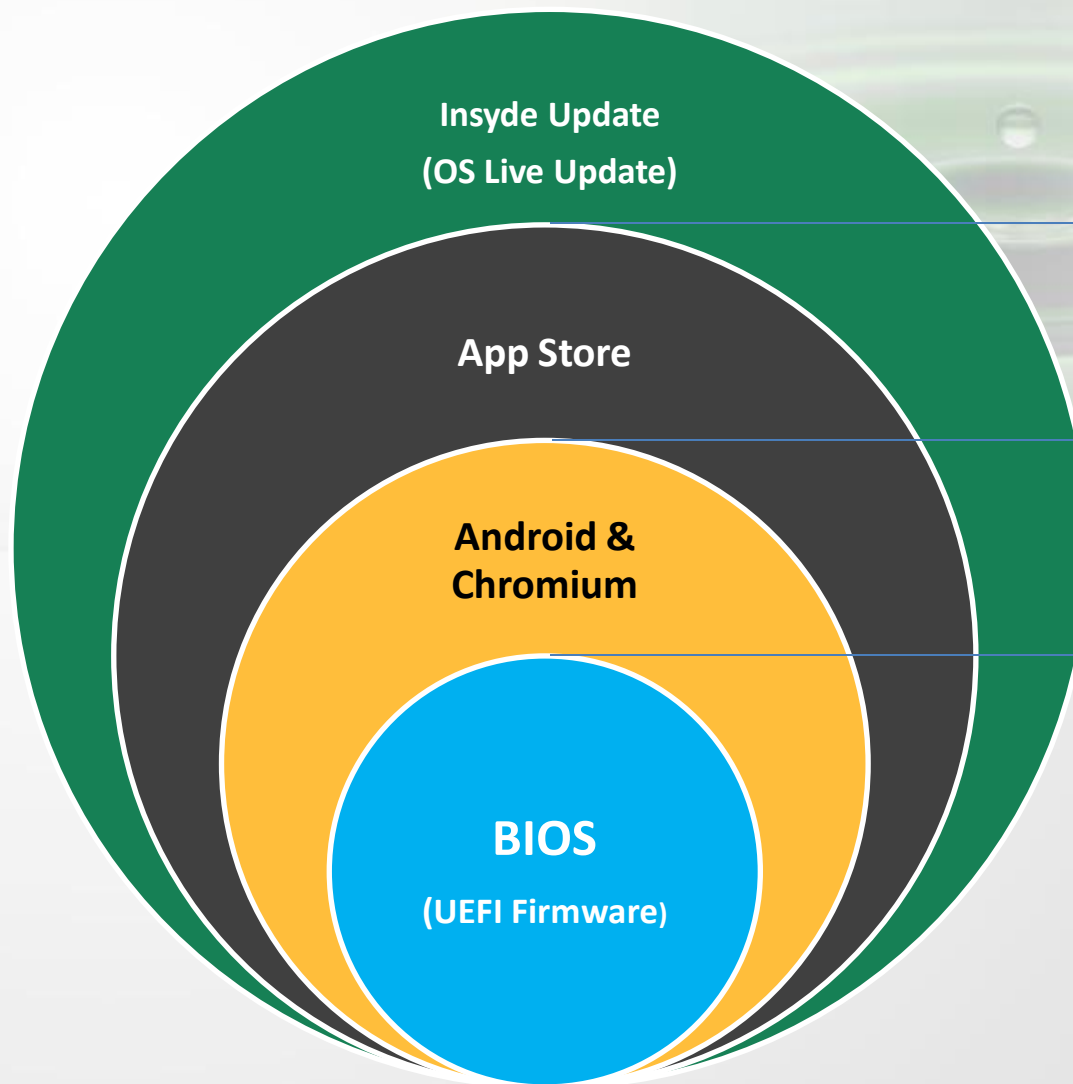
- **Insyde Market™**


- Online applications store for Android-based devices



Product Portfolio and Solution

Complete, Customizable Software and Service Solution

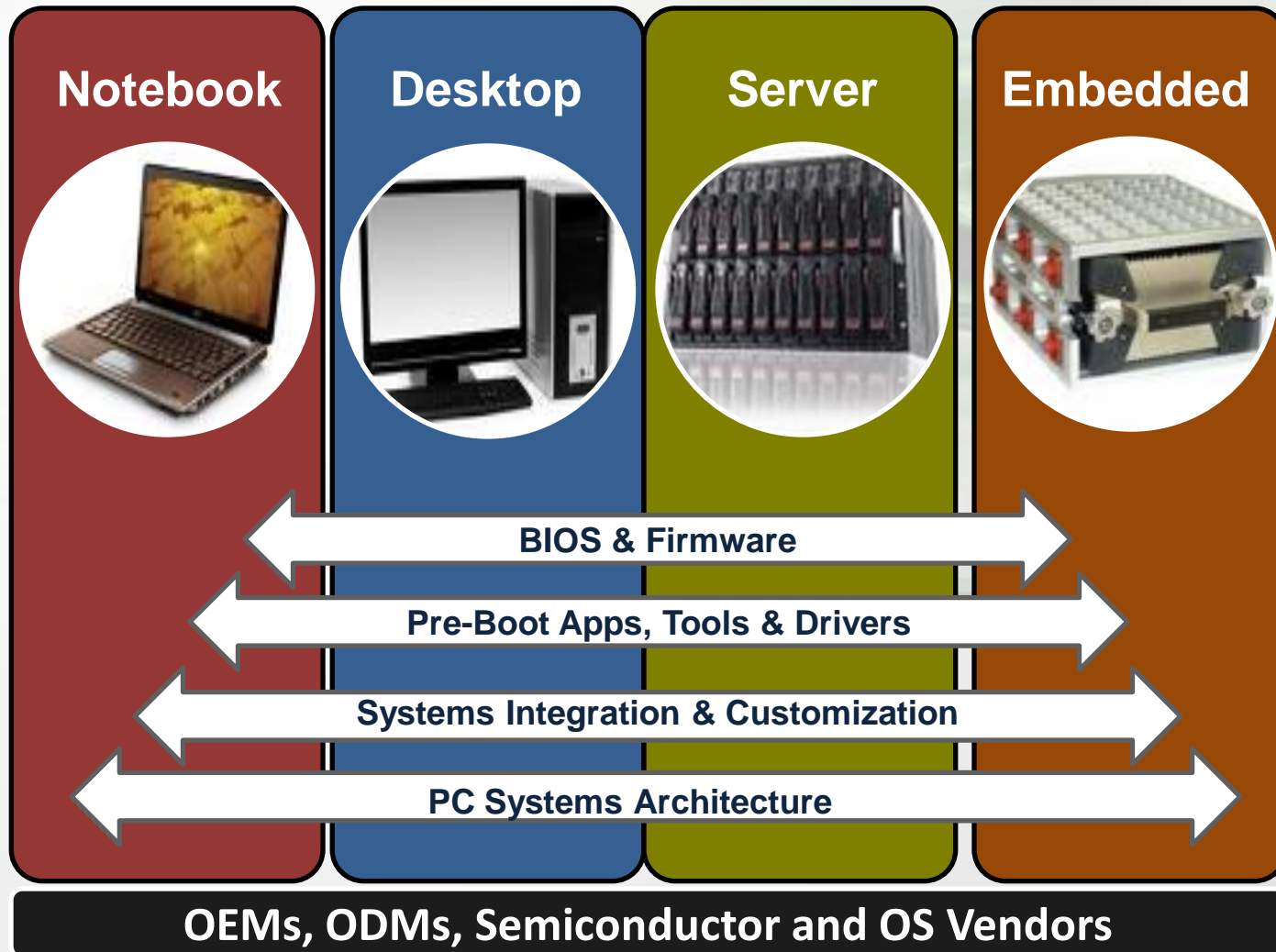


 **insyde**
MARKET

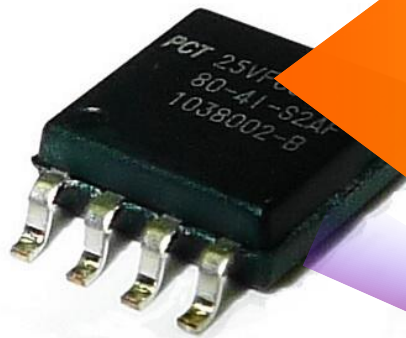
HUMANOS
HUMANOS

insyde
H₂ BIOS

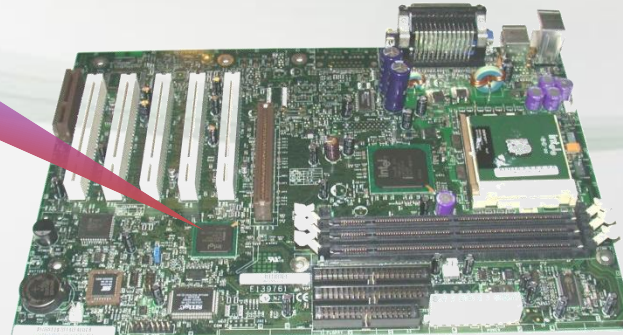
Core Competencies & Markets



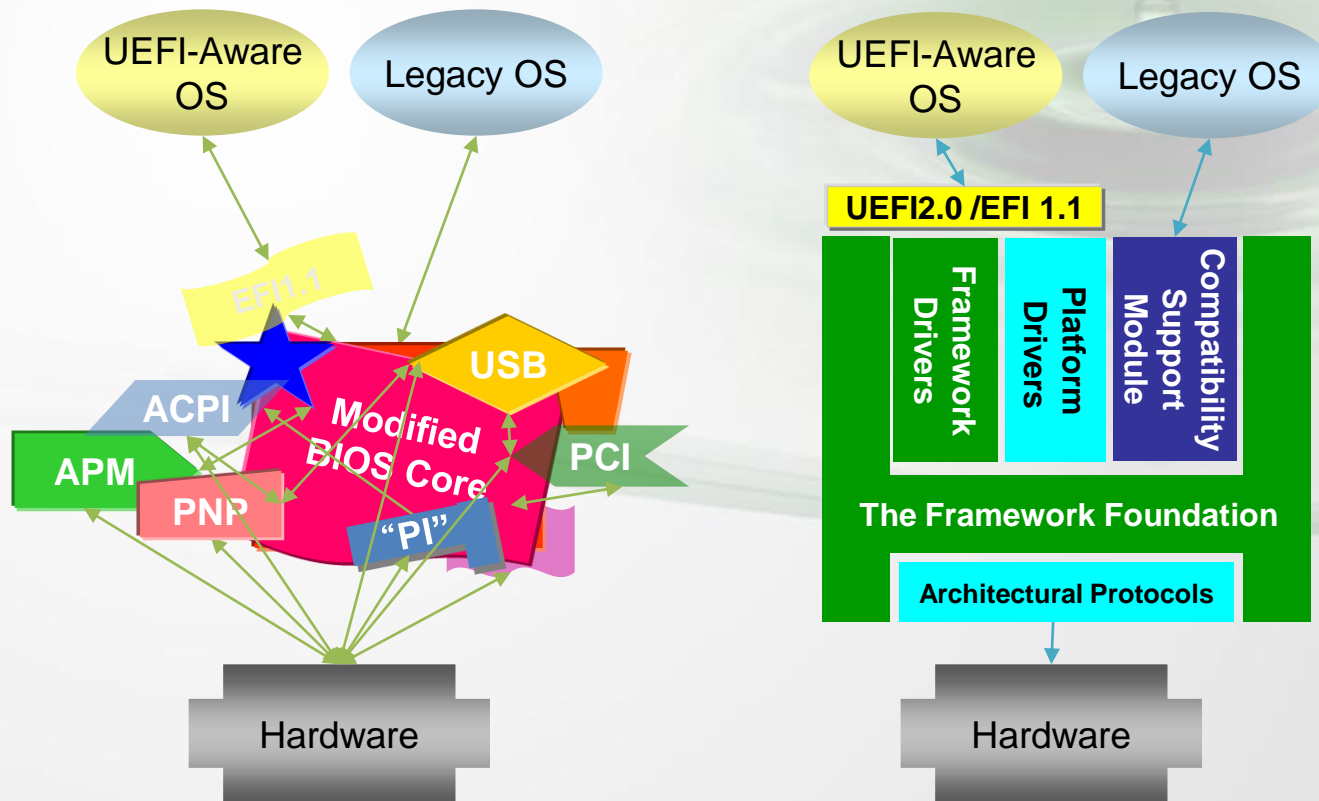
Computer BIOS – “Firmware”



BIOS is stored in NOR Flash



Difference between Legacy BIOS and UEFI Firmware



Insyde Has Led the Transition to UEFI

Intel is asking Insyde's EFI participation after Intel invested Insyde at 2000

UEFI development with Intel since 2001

Shipping UEFI products on Desktop since 2003

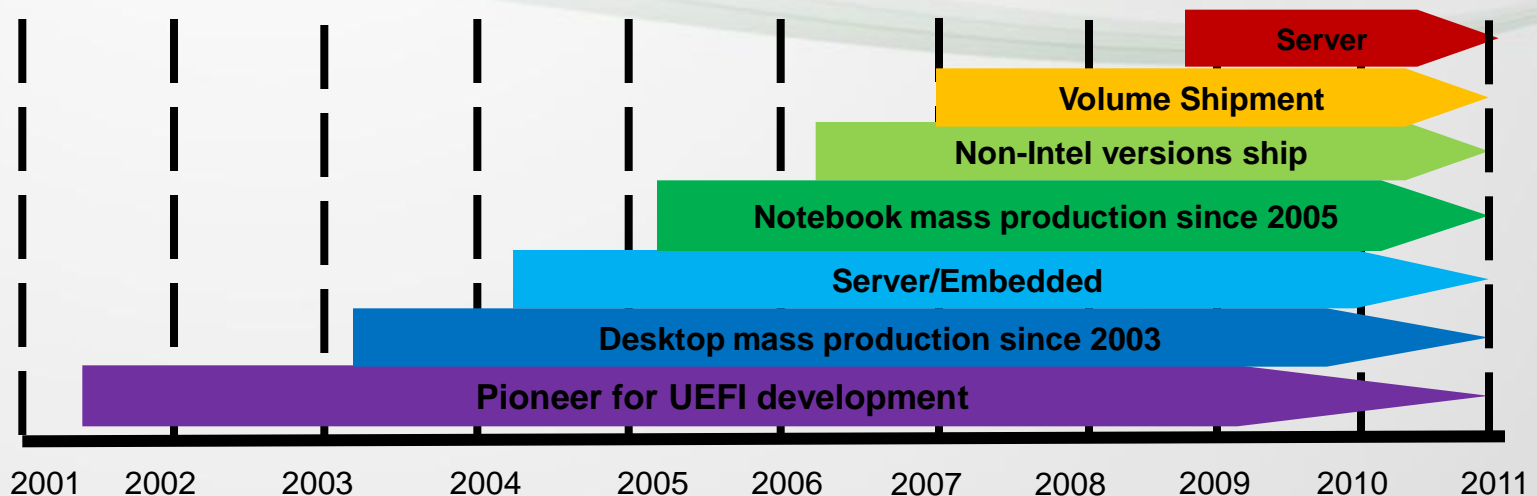
H2O shipping with Server and Embedded since 2004

Shipping UEFI products on notebooks since 2005

Non-Intel chipsets in production since Q1'06

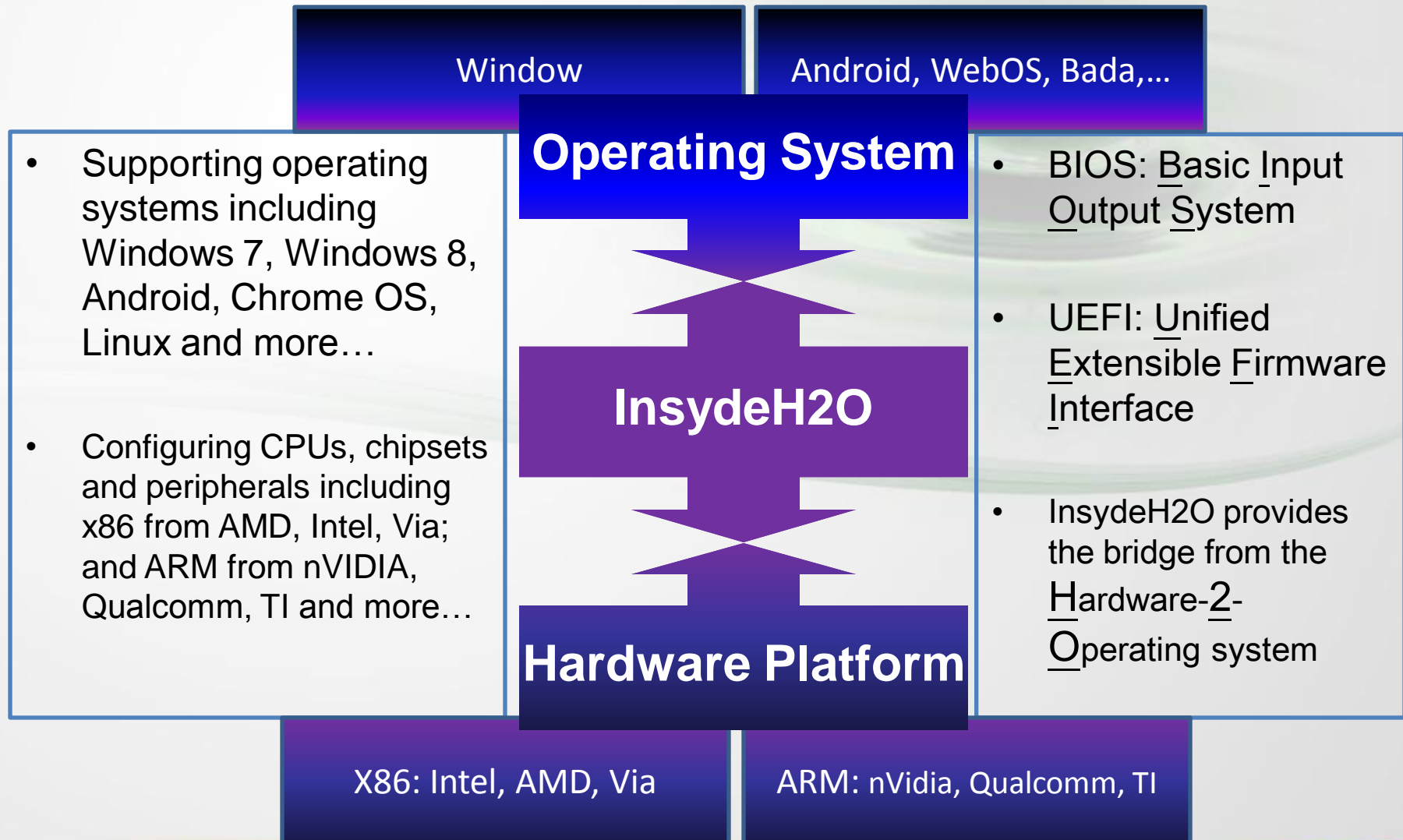
Customers shipping multiple UEFI products since 2008

Major transition of server BIOS to UEFI begins



Making Connections in the Era of Platform Variation

Wider Range of Hardware Architectures and Wider Range of Operating Systems



- An Instant-On web browsing solution using Insyde's Quick Boot technology as start, plus
- Insyde's integration of Google's open source Chromium OS. Target is notebooks and netbooks
- Potential to leverage Google's (and others') Cloud-based applications
- Co-exists with Windows for PC platform initially

- An Instant-on widget-based OS solution using Insyde's Quick Boot technology as the start, plus
 - Insyde's integration of Google Android.
 - Insyde Market: Android Apps market
 - Full Chromium Brower: combines advantages of Android and Chrome OS
 - Superior IME (40+ languages)
 - Multi-touch with gesture support and handwriting
 - Utilities and tools for installation, testing and mass production
- Target Market is tablets, notebooks and netbooks
- 1st Android for netbooks – available October 2009
- More than 5 generations production experience for top OEM



Drivers of Growth

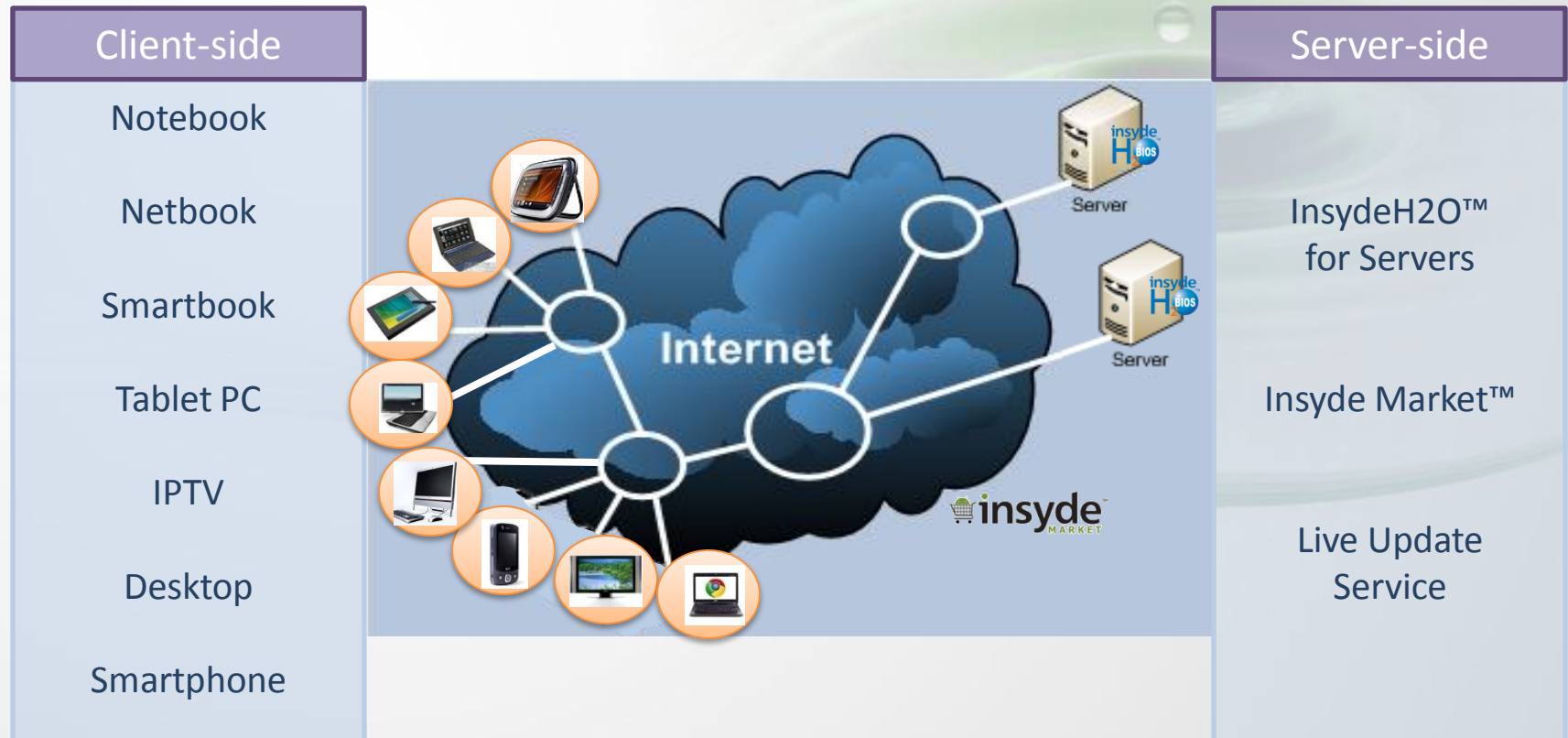
Momentum in Mobile Computing Continues

- InsydeH2O widely used by major ODMs and OEMs
 - OEMs: Acer, Dell, HP, Lenovo, Sony, Toshiba and others
 - ODMs: Compal, Inventec, Pegatron, Quanta, Wistron and others
 - High-touch/Mid-touch/Low-touch working models
- Continuous market-share growth in notebooks
 - Leadership across both Intel and AMD mobile platforms
 - Competition getting stronger

Growth Potential in Server Markets

- Worldwide, Server vendors including HP, Dell, IBM and Sun combine for over 70% market-share in server shipments
- In Taiwan, ODMs including Quanta, Mitac, Inventec, Foxconn, Wistron and Flextronics are the lead server makers
- In China, OEMs including Dawning, Huawei, Inspur and Lenovo are the country's largest server makers
- Insyde's ROI on server investment has started
 - Dell using InsydeH2O for recent servers
 - Taiwan's major server ODMs are Insyde current customers
 - Top-tier China server makers starting to use InsydeH2O
 - Insyde is gaining design wins and engaging server manufacturers

Leveraging Cloud Computing Growth

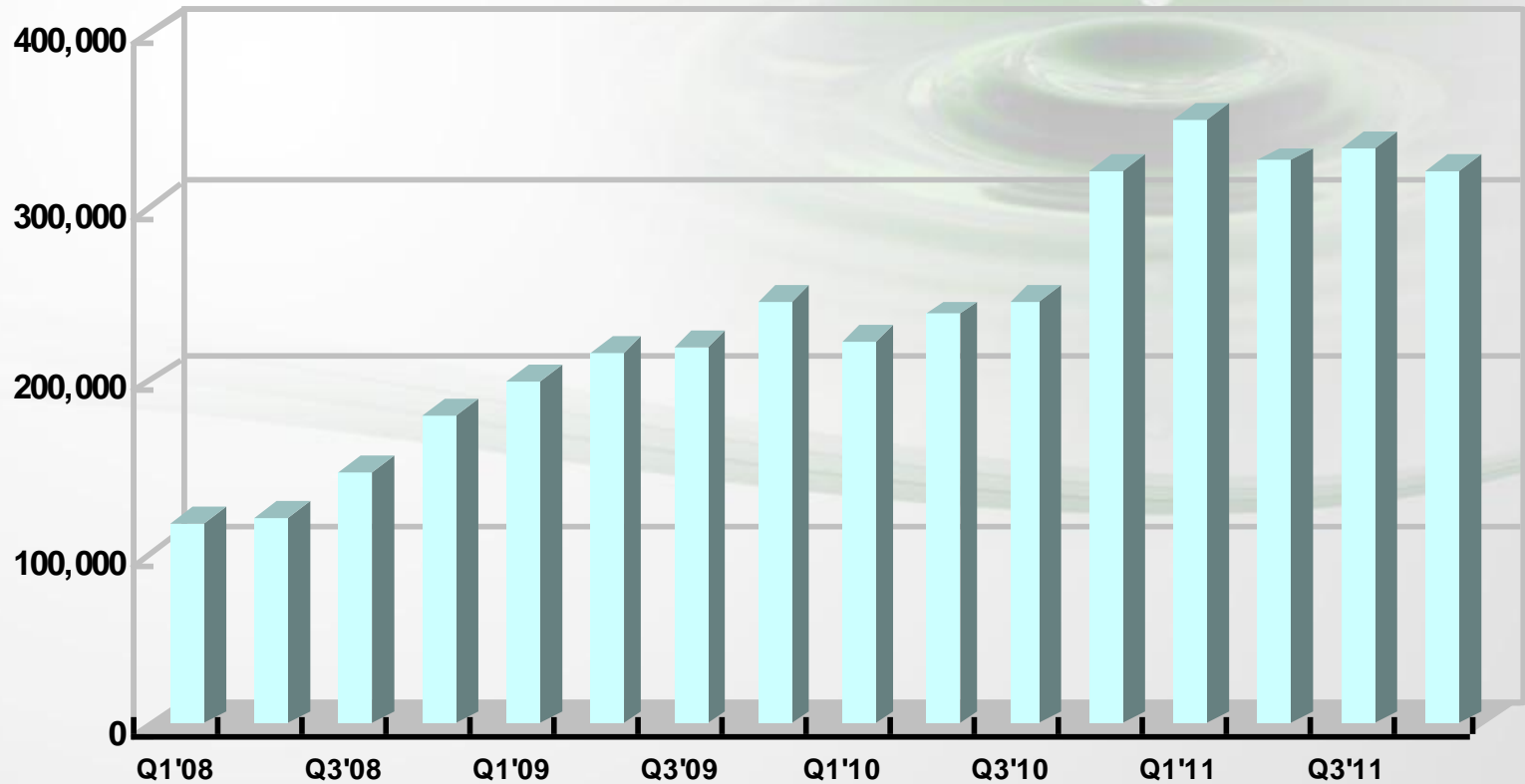




Financial Review & Company Updates

Recent Revenue Growth

(In NT\$ thousands)



Consolidated Income Statement Quarterly

(In NT\$ Thousands)	Q4'11	Q3'11	Q4'10	QoQ %	YoY%
Net Sales	318,953	332,242	319,668	-4.0%	-0.2%
COGS		38,860	45,734		
Gross Profit		293,382	273,934		
Gross margin		88.30%	85.69%		
Operating Expense		189,093	177,911		
Operating Income	83,099	104,289	96,023	-20.3%	-13.5%
Operating Margin	26.05%	31.39%	30.04%		
Non-Op Inc/(Exp)	4,382	3,998	-3,555		
Income before Tax	87,481	108,287	92,468	-19.2%	-5.4%
Net Income		92,502	84,430		
Net Margin		27.84%	26.41%		
Pre-tax EPS	2.31	2.86	2.45		

*Q4'11 Quarterly pre-tax EPS NT\$ 2.31 is un-audited number

Annual Consolidated Income Statement

(In NT\$ Thousands)	2011	2010	YoY %
Net Sales	1,326,146	1,021,958	29.8%
COGS		150,148	
Gross Profit		871,810	
Gross margin		85.31%	
Operating Expense		615,485	
Operating Income	401,388	256,325	56.6%
Operating Margin	30.27%	25.08%	
Non-Op Inc/(Exp)	21,124	-2,240	
Income before Tax	422,512	254,085	66.3%
Net Income		241,911	
Net Margin		23.67%	
Pre- tax EPS	11.03	6.74	

*2011 pre-tax EPS NT\$11.03 is un-audited number

Consolidated Balance Sheet Summary

Selected Items from Balance Sheet (NT\$ Millions)

	Q3'11		Q2'11		Q3'10	
	Amount	%	Amount	%	Amount	%
Current Assets	1,311.6	96.0%	1,389.9	96.3%	954.1	94.6%
Fixed Assets	32.2	2.4%	29.2	2.0%	31.5	3.1%
Net PP&E and other assets	21.7	1.6%	24.5	1.7%	23.5	2.3%
<u>Total Assets</u>	<u>1,365.5</u>	<u>100.0%</u>	<u>1,443.6</u>	<u>100.0%</u>	<u>1009.1</u>	<u>100.0%</u>
Current Liabilities	538.8	39.5%	713.6	49.4%	342.2	33.9%
Long-Term Liabilities	2.3	0.2%	2.7	0.2%	0	0%
Other Liabilities	0.5	0%	0	0%	0	0%
<u>Total Liabilities</u>	<u>541.6</u>	<u>39.7%</u>	<u>716.3</u>	<u>49.6%</u>	<u>342.2</u>	<u>33.9%</u>
<u>Shareholders' Equity</u>	<u>823.9</u>	<u>60.3%</u>	<u>727.3</u>	<u>50.4%</u>	<u>666.9</u>	<u>66.1%</u>

Intel Capital Invests NT\$300m

Collaboration on UEFI BIOS and Android for Tablets and Ultrabooks



"The proliferation of mobile devices and applications demands new features and capabilities. Insyde Software is uniquely positioned to provide the software building blocks that will help hardware makers bring these innovative, new products to market."

Keith Larson, vice president and managing director, manufacturing sector and Taiwan and Korea regions, at Intel Capital.

"Intel is pleased to announce our collaboration with Insyde Software to help drive additional software innovation for Intel platforms. Insyde's computing solutions optimized for Intel architecture will bring increased value to our shared customers."

Doug Fisher, corporate vice president and general manager of Intel's Software and Services Group's Systems Software Division.

Thanks!

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