



# Investor Update

**Jeremy Wang 王志高**

Chairman & CEO

Insyde Software Corp. 系微股份有限公司

April, 2026

# Safe Harbor Notice

- The statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.



# Agenda

[> About Insyde](#)

[> Product Portfolio](#)

[> Recent Update](#)

[> Financial Review](#)

[> Q&A](#)

# About Insyde®

6231.TWO

# Insyde Software

- Founded in 1998 by PCT Chairman Jeremy Wang and SystemSoft EVP Jonathan Joseph
- Business started via acquisition of SystemSoft's BIOS division
- IPO January 23, 2003 (6231.TWO)
- Headquarters: Taipei, Taiwan



**#1 BIOS Vendor for Notebooks  
by Market Share !**



# Worldwide Presence

- **Headquarter at Taipei, Taiwan**
- Subsidiaries at Massachusetts(USA) and Shanghai (China)
- Representatives in Japan and Europe
- WW Employee numbers : 670+

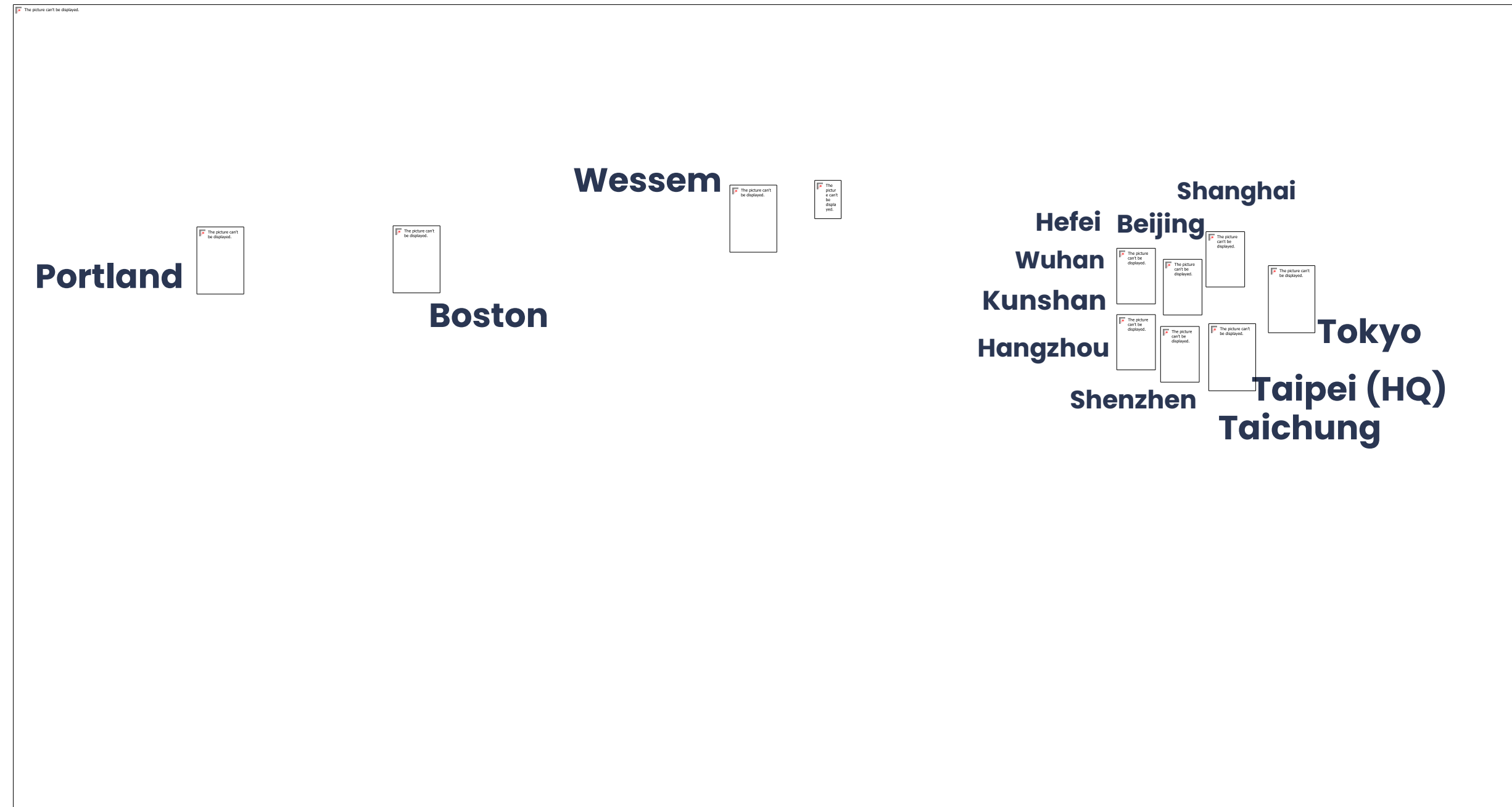
Taiwan

US

China

Japan

Europe

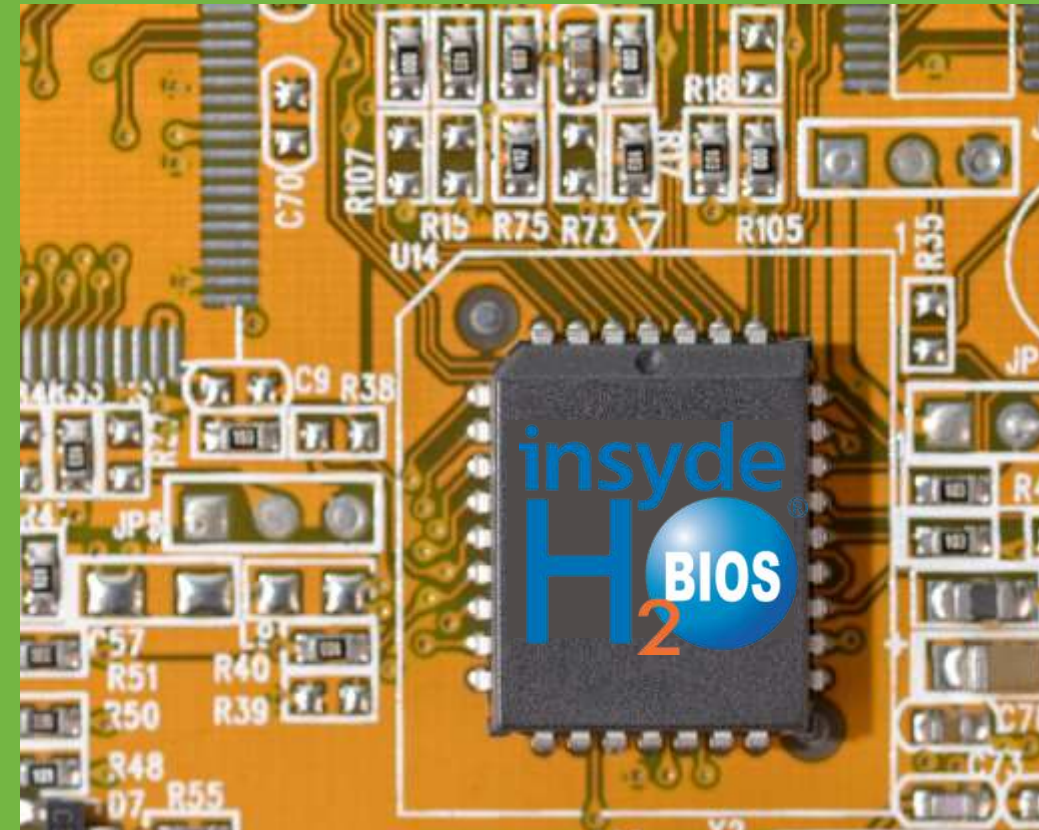


**WW Employee numbers : 670+**

# BIOS – UEFI Firmware

BIOS is stored in the Flash memory and mounted on the motherboard.

- Activated when power button is pushed
- Diagnostic and setup the H/W
- Load and Run OS (ex. Windows/Linux/...)
- Provide services in the background



# UEFI Forum

Unified Extensible Firmware Interface Forum

- Original EFI specification developed by Intel, 1999 – 2001
- Specification taken over by non-profit, collaborative trade organization in 2005 – UEFI Forum ( <http://www.uefi.org> )



Insyde is one of the **9**  
“Initial Promoters”, the  
only promoter from Taiwan

**11** Promoters now

AMD, Intel, Microsoft, Dell, HP, IBM,  
Lenovo, AMI, Insyde, Phoenix,  
**Apple, ARM**

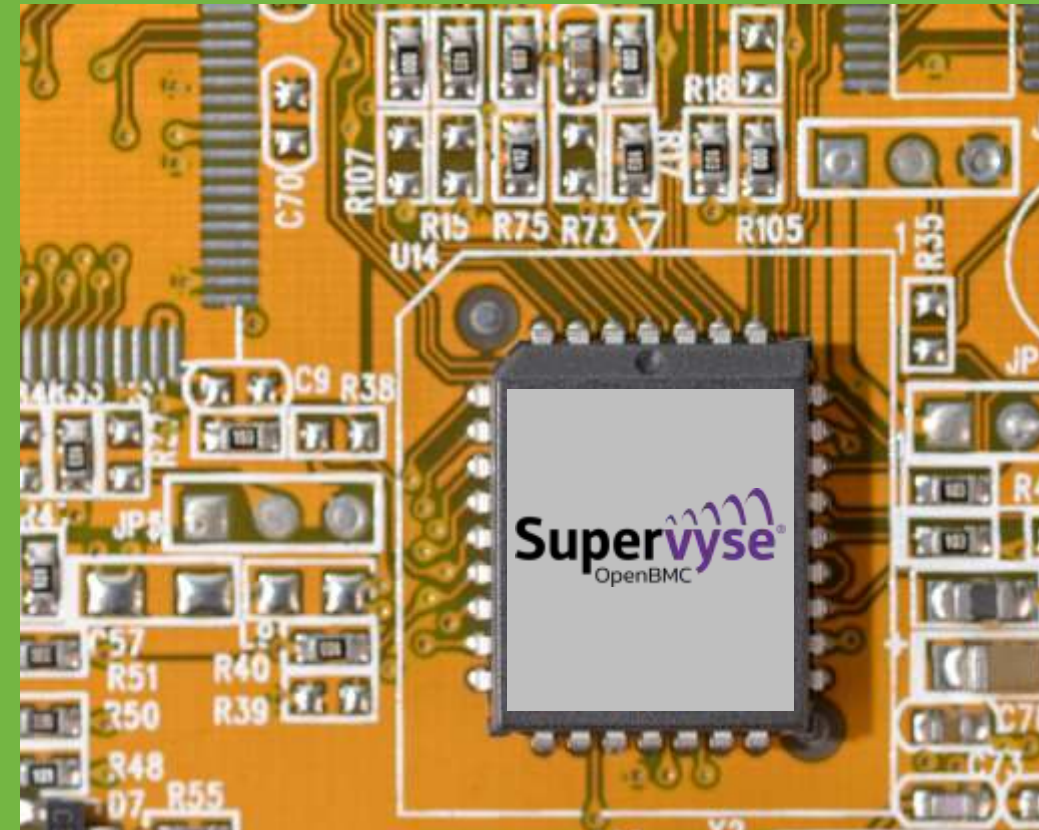
**51** Contributors

Google, NVIDIA, Qualcomm, Broadcom,  
Oracle, Cisco, Red Hat, Linaro, VMware,  
Linux Foundation,....., etc.

More than  
**200** Adopters

# BMC – OpenBMC Firmware

OpenBMC is an open-source firmware project used for managing Baseboard Management Controllers (BMCs) in servers, storage, and networking devices. It enables remote monitoring, management, and recovery of systems independent of the main operating system.



# OpenBMC

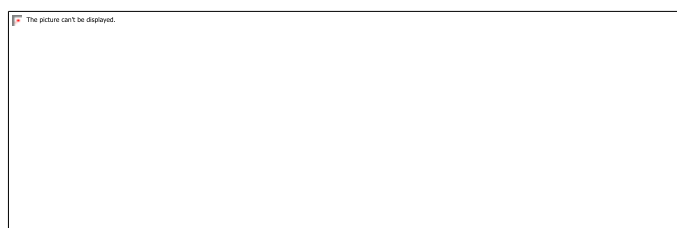
The **OpenBMC community** is an open-source, collaborative group of companies, developers, and Since 2018, it has been a Linux Foundation project, driving open **standards for server management firmware**.

(<https://www.openbmc.org/>)

- Standardizes firmware interfaces using modern technologies like D-Bus and Redfish.
- Encourages open collaboration among hardware vendors (e.g., IBM, Google, Intel, Meta), software engineers, and system integrators.
- Maintains public codebases, documentation, and design discussions through Linux Foundation stewardship, utilizing platforms like GitHub and community mailing lists for collaboration and transparency



OpenBMC



Sine **2022**  
**Insyde was the first IBV to announce the production level of OpenBMC software.**

**50+** **Contributors**

Google, Meta, IBM, Microsoft, ARM, Intel, AMD, Aspeed, HPE, Ampere, NVIDIA, Linux Foundation,....., etc.

**9** **Founding Members**

Facebook, Google, IBM, etc.,

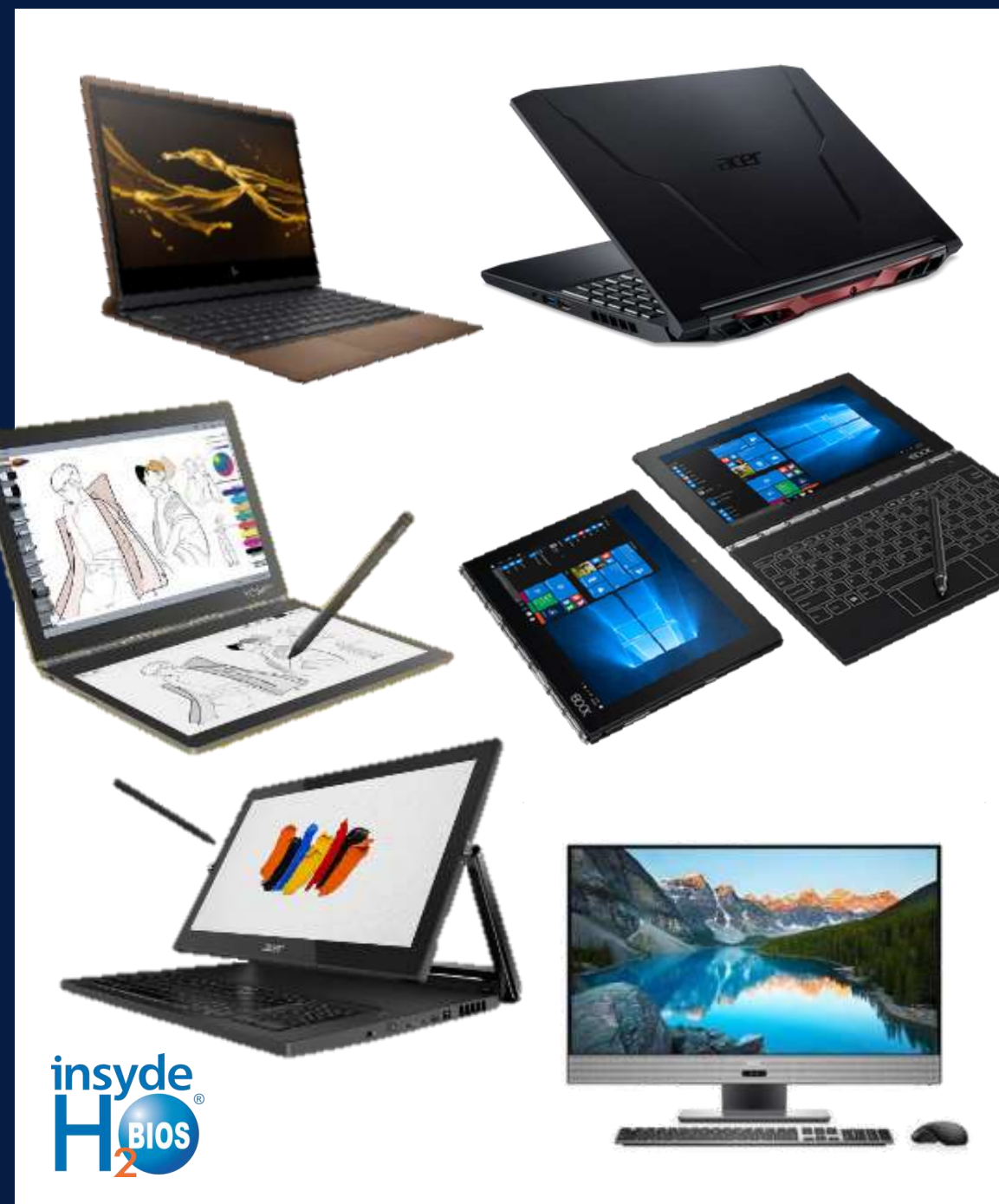
**More than**  
**200** **Adopters**

# Product Portfolio

# Product market application

## Client Computing

Notebook, Tablet, AIO, and Desktop



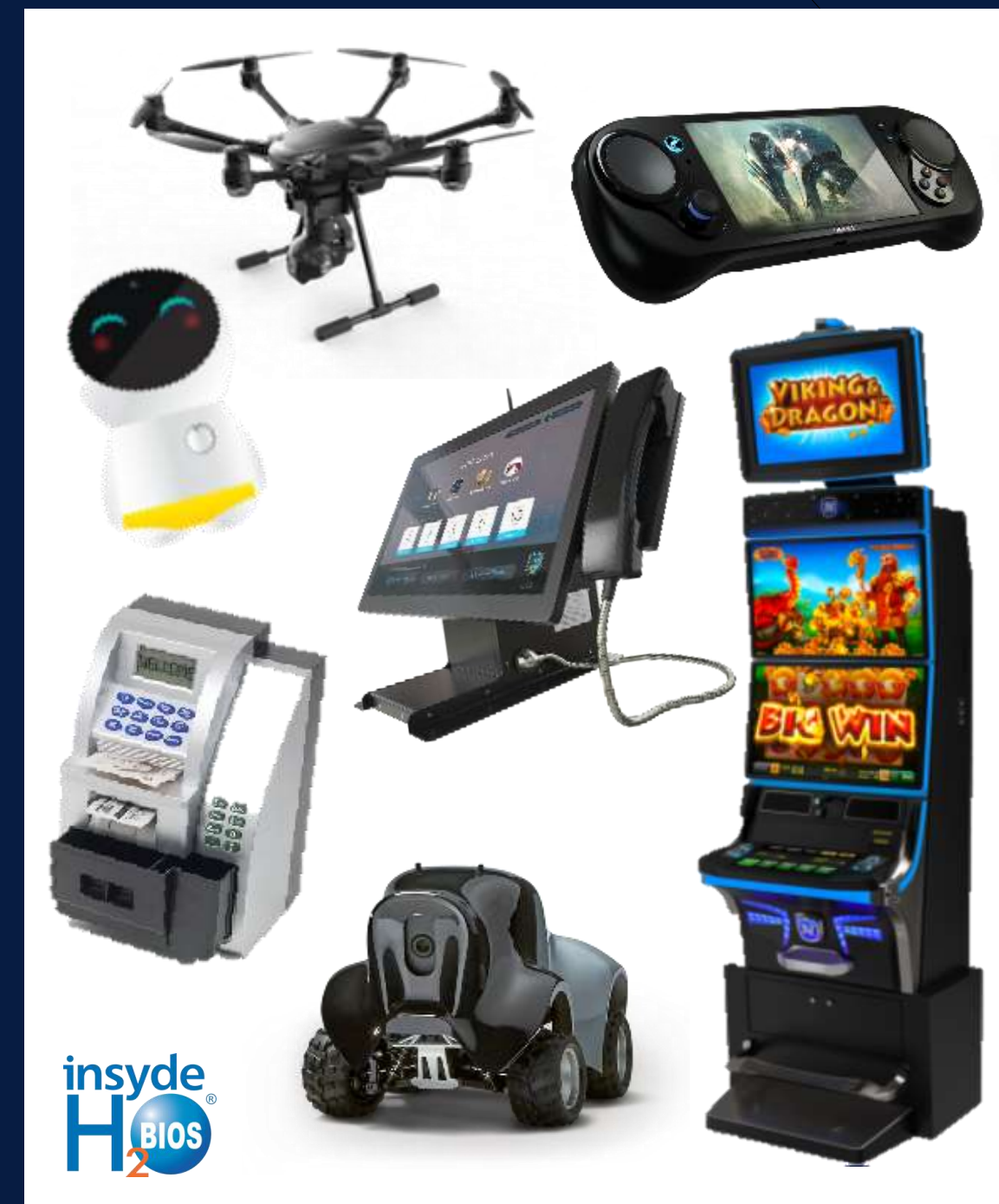
## Server & Storage

Data Center, Enterprise Server Storage, and Networking



## Embedded & Edge

POS, Drone, Kiosk, ATM, Robot, Car system..



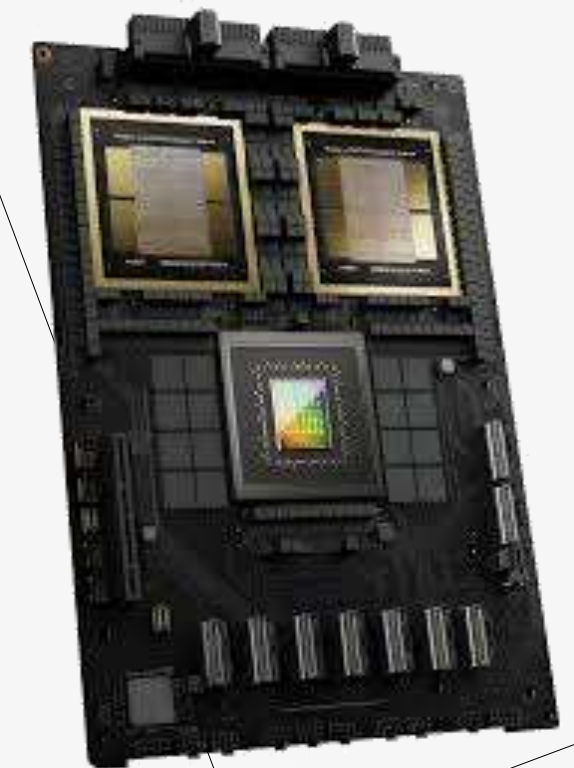
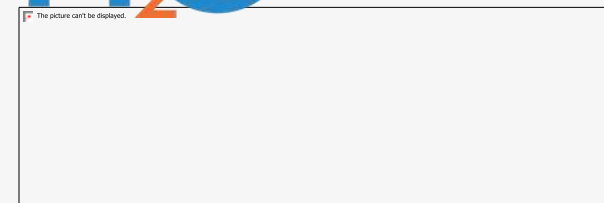
# Accelerate with **Insyde**

Insyde is helping its customers accelerate the development and adoption of the latest AI-focused technologies and compute platforms

Today's Copilot+ AI PCs Are Powered by InsydeH2O<sup>®</sup>

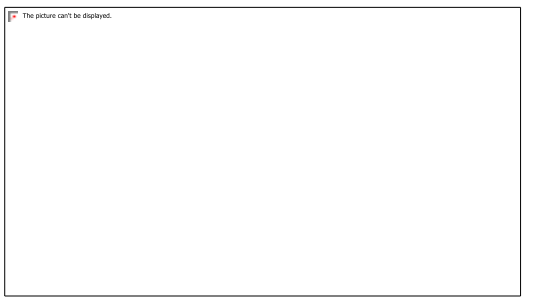


Firmware for Advanced Server Compute Platforms Designed for Demanding AI & HPC Workloads



# Recent Update

# Support for Major Industry Standards



# Strong Partnerships with Industry Leaders



**arm**

**A SPEED**

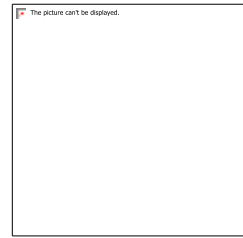


**intel**

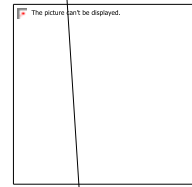


**Qualcomm**

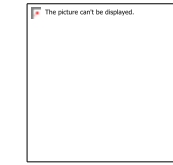
# Trusted Supplier to Leading Companies



Client Computing



AI, HPC, Data Center



Networking, IoT & Embedded



# Insyde Helps Silicon Vendors and PC OEMs Deliver Leading Edge Products @ CES 2026



**50+** designs across 3 silicon vendors and 5 PC OEMs start to ship in Q1'2026

**ASUS**  
Zenbook/ProArt/Vivobook(WOA) **AMD RYZEN AI**

**acer**  
Aspire/Nitro/Predator/Swift **intel CORE ULTRA**

**Lenovo**  
Yoga Mini i  
Copilot+PC  
IdeaPad/Legion/Yoga/ThinkBook/ThinkCentre

**hp**  
HyperX, OmniBook 3/Ultra **Snapdragon X2 Plus**

**DELL**  
XPS/Alienware **Snapdragon X2 Plus**

**H3C**  
MegaBook 2 in 1 Laptop **intel CORE ULTRA**

**FUJITSU**  
Note U X1-26-100 **Snapdragon X2 Plus**

WD2-K3 **intel CORE ULTRA**

# Insyde Supervyse® OPF Ready for ASPEED 8<sup>th</sup> Generation BMC chips



## Next-Gen Silicon Support

First-to-market support for Aspeed's AST2700 (Quad-core, 12nm/28nm) ensures day-one readiness for upcoming server architectures.

## Quantum-Ready Security

Industry-leading integration of Caliptra 2.1 Root of Trust and Post-Quantum Cryptography (PQC) algorithms (ML-DSA, L KEM) to meet NIST SP 800-193 standards.

## Enhanced Telemetry

Deep hardware-software synergy allows for "Anti-Tamper" protection, Voltage Glitch Detection, and real-time intrusion monitoring.

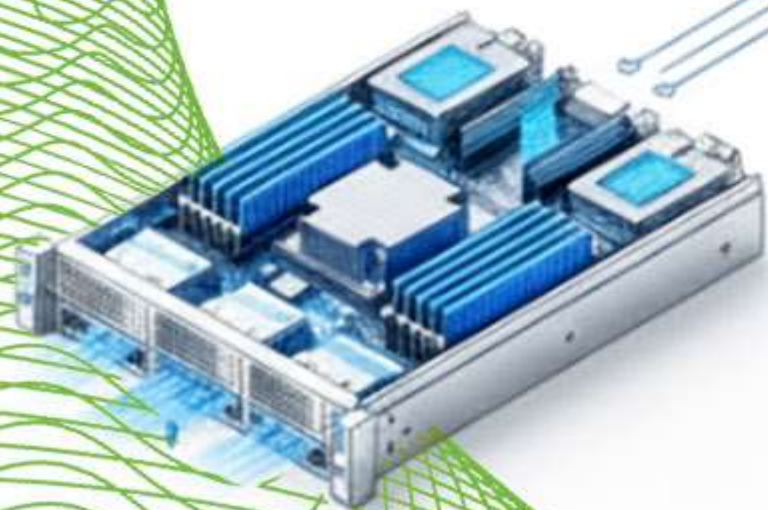
# New AI Racks Provide Many Opportunities For **Insyde** Firmware



**CDU Thermal Management**  
Precision control of CDUs for high-wattage heat dissipation



**Intelligent Power Management**  
Direct management of Power Shelves (PSU/BBU) for peak shaving and load balancing



**Compute Trays**  
Unifying management across heterogeneous silicon.

**Switch Trays**  
Seamless integration of High-speed scale out and scale up switches connectivity management.



**InsydeH2O® & Supervyse® OPF expands firmware utility beyond the motherboard, acting as the single point of management for the entire AI rack's power, thermal, and compute system.**

# Recent Industry Events 2025-2026

**Snapdragon  
Early Access & Boot Camps**



**2025 Qualcomm Snapdragon Compute  
Ecosystem Summit in Taipei**



**Insyde  
Joins First Intel DCDC in India**



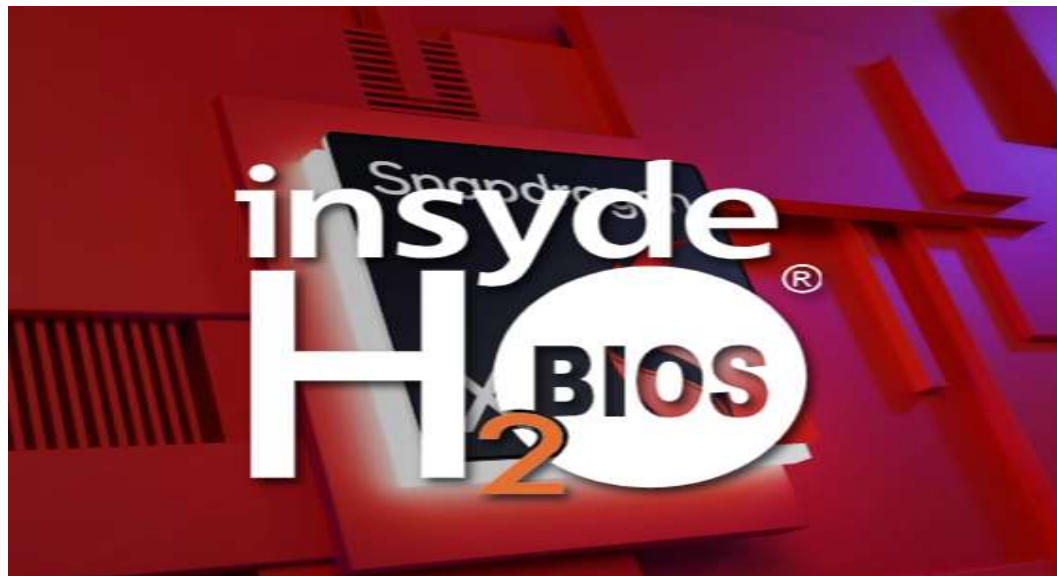
**Insyde Partners with Intel &  
Senao join MWC Barcelona 2026**



**Insyde presented on 2/19  
Chiplet Summit**



# PR released 2025 Q4

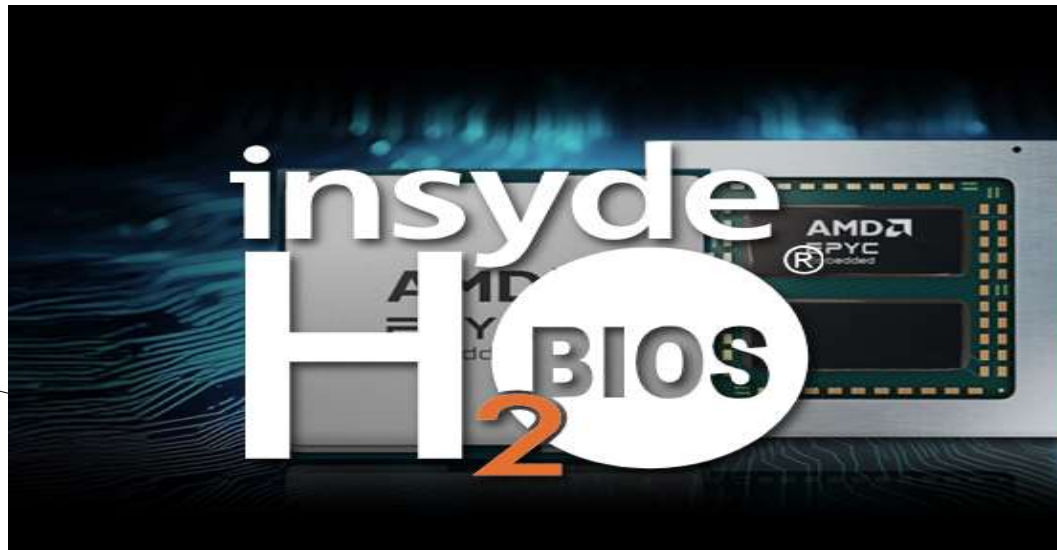


December 29, 2025

## **Insyde® Software Delivers Industry-First BIOS Debug Solution for PCs with Snapdragon X Series Platforms**

H2ODDT™ Pro Unlocks Powerful Debug Capabilities to Accelerate Development of PCs with Snapdragon.

[Read the announcement >](#)



December 9, 2025

## **Insyde Software Ignites Next-Generation Embedded Performance with UEFI BIOS Support for AMD EPYC™ Embedded 2005 Series**

InsydeH2O® UEFI BIOS Speeds Deployment of High-performance, Energy-efficient Networking, Storage, and Industrial Systems.

[Read the announcement >](#)



November 10, 2025

## **Insyde® Software Tackles Telemetry of AI Infrastructure at Arm Unlocked Taipei Event**

Presentation to Highlight the Importance of Specialized Firmware for Managing AI Infrastructure for Arm Total Design Partners and Others

[Read the announcement >](#)

# PR released 2025 Q4



November 4, 2025

## **Insyde® Software Showcases AI-Driven Firmware Leadership at Intel Client PC Ecosystem Symposium 2025**

[Read the announcement >](#)



October 14, 2025

## **Insyde® Software Joins Arm Total Design Ecosystem to Drive Server Infrastructure for the AI Era**

Custom Firmware, Enabling Tools and Silicon Engagement Program Helps Speed Development of Arm Neoverse CSS Designs

[Read the announcement >](#)



October 13, 2025

## **Insyde® Software Collaboration with Aster Labs' Open Rack Architecture Extends Its OpenBMC Leadership Position**

Delivers Proven OpenBMC Systems Manageability for AI Infrastructure 2.0

[Read the announcement >](#)

# PR released 2025 Q4



October 8, 2025

## **Insyde Software Drives AI Infrastructure Innovation at the 2025 OCP Global Summit**

Leadership Showcased Through Key Industry Partnerships, Technical Presentation and Collaborative Demonstrations

[Read the announcement >](#)

# Recent Industry Events 2026 Q1



March 10, 2026 - March 12, 2026

## Embedded World 2026

Location: Nurnberg Convention Center

[View event details >](#)

# Recent Industry Events 2026 Q2

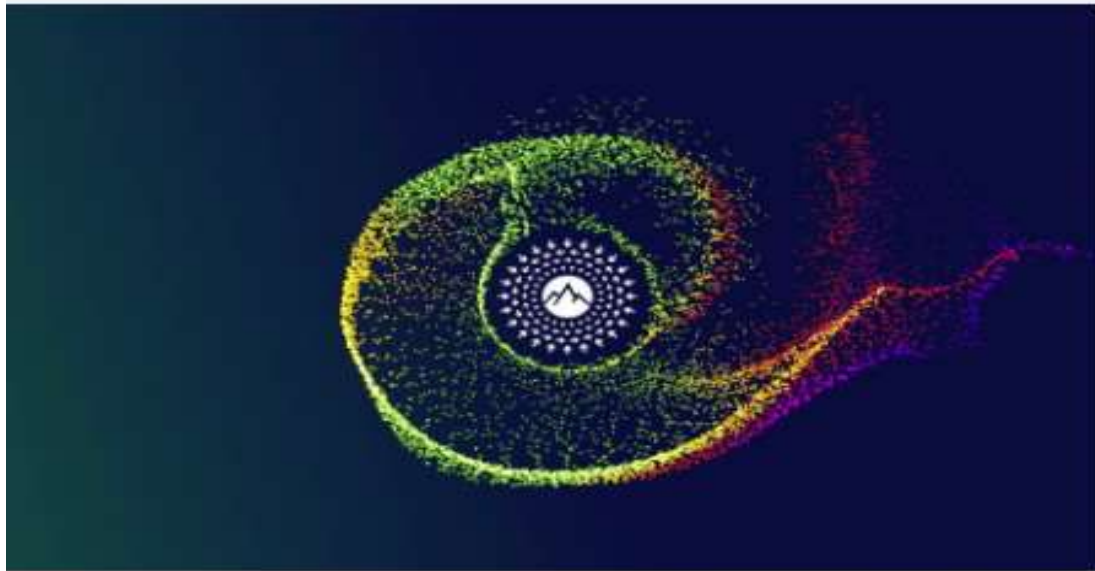
2026年04月29日 - 2026年04月30日

## OCP EMEA Summit 2026

The **OCP EMEA Summit** serves as a platform where global technical leaders come together to tackle the issues related to data center sustainability, energy efficiency and heat reuse in the region. The focus is on exploring how innovations from hyperscale data center operators can contribute to solving these challenges. The OCP EMEA Summit also highlights deployments of specific OCP-recognized data center equipment in the EMEA region.

Insyde CTO Tim Lewis will be presenting twice during the event:

- **Wednesday, April 29, 14:25PM – 14:40PM**
  - *From Code to Data: Advancing the Unified Platform Configuration Interface (UPCI), with AMI's Felix Polyudov*
- **Thursday, April 30th at 09:55AM**
  - *Shift-Left Firmware Enablement for the Open Chiplet Economy: From Emulation to System-Ready Silicon, where he will be joined by Vincent Casillas from SiPearl and Ravi Narayanaswami from Cadence*



2026年04月13日 - 2026年04月16日

## VulnCon 2026

Join Insyde at the 2026 Vulnerability Management Ecosystem Collaboration, Ideation, and Action Conference (VulnCon), co-hosted by FIRST and the CVE Program. The conference will be held April 13–16, 2026, at the DoubleTree Resort by Hilton Hotel Paradise Valley – Scottsdale, Arizona, USA.

On April 13th during the FirmVuln26 workshop, Insyde will deliver two sessions focused on practical firmware security implementation:

- **Meeting the NSA's Guidance for Managing UEFI Secure Boot** – Kevin Davis, Security Strategist will examine how evolving threats such as BootHole, BlackLotus, and PKFail have driven a shift from static Secure Boot enablement to active key management and policy enforcement, and how InsydeH2O® enables organizations to operationalize these controls and mitigate persistent firmware threats.
- **Firmware-Specific Security Guidelines** – Tim Lewis, CTO will present a focused framework for identifying and mitigating the most common sources of UEFI firmware vulnerabilities, outlining seven high-risk technology areas and actionable coding practices for large-scale firmware development teams.

Read the announcement about Insyde's participation here: <https://www.insyde.com/news/press-releases/insyde-software-leads-firmware-security-discussions-at-firmvuln26-workshop-during-vulncon-2026/>

VulnCon is open to both FIRST members and non-members worldwide who are actively engaged in the vulnerability management space.



# PR released 2026 Q1



March 30, 2026

## **Insyde® Software Launches TapRUUT™: A Foundational Platform Root of Trust for AI PCs, AI Servers and Next-Gen Data Centers**

New Product Family Delivers Full NIST SP 800-193 Compliance and Alignment with Future Open Firmware Initiatives

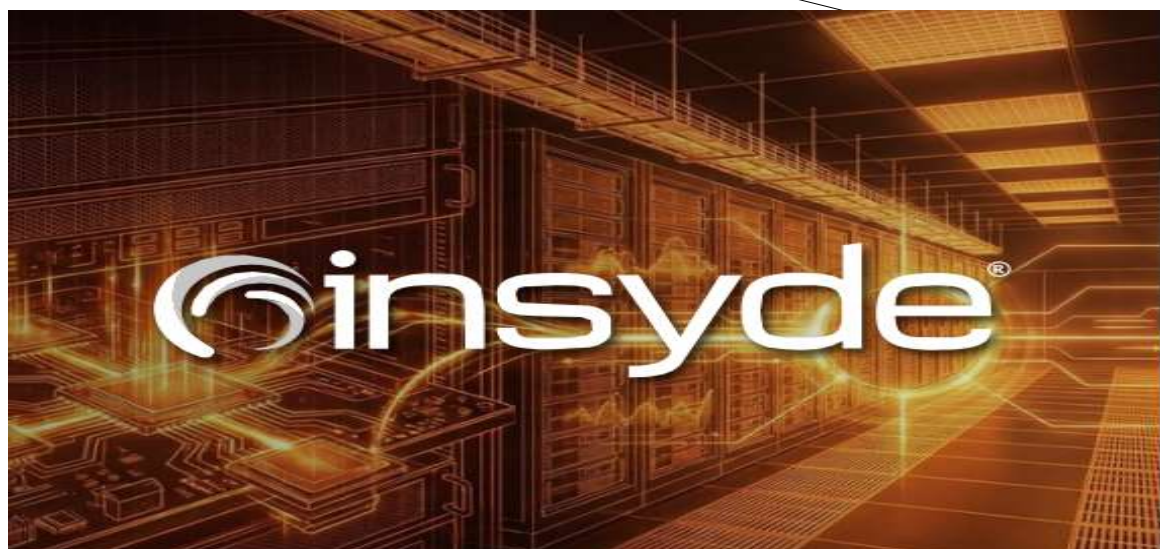
[Read the announcement >](#)



March 9, 2026

## **Insyde® Software Promotes Shift-Left Firmware Design and CRA-Readiness at Embedded World 2026**

[Read the announcement >](#)



February 10, 2026

## **Insyde® Software Presents Scalable Telemetry Architecture for Chiplet-Based Platforms at 2026 Chiplet Summit**

CTO to Discuss Standards-Based Approach to Enabling Observability from Chip to Data Center

[Read the announcement >](#)

# PR released 2026 Q2



April 8, 2026

## Insyde Software Leads Firmware Security Discussions at FirmVuln26 Workshop During VulnCon 2026

Company's CTO and Security Strategist Present Practical Guidance for Securing UEFI Firmware

[Read the announcement >](#)

# Financial Review

# Annual Consolidated Income Statement

In NT\$ Thousands

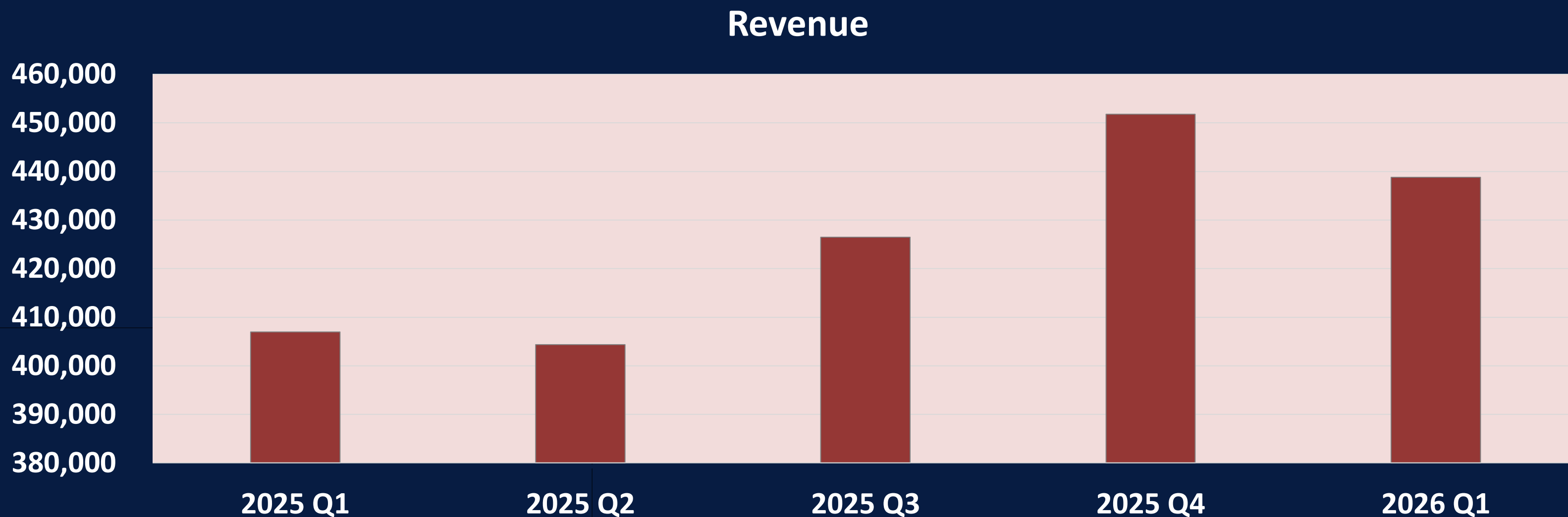
	<b>2025</b>	<b>2024</b>	<b>YoY%</b>
<b>Net Sales</b>	1,689,513	1,614,588	4.64
<b>COGS</b>	440,703	368,144	19.71
<b>Gross Profit</b>	1,248,810	1,246,444	0.19
<b>Gross margin</b>	73.92%	77.20%	
<b>Operating Expense</b>	855,527	863,302	-0.90
<b>Operating Income</b>	393,283	383,142	2.65
<b>Operation Margin</b>	23.28%	23.73%	
<b>Non-Op Inc/(Exp)</b>	11,451	41,609	-72.48
<b>Income before Tax</b>	404,734	424,751	-4.71
<b>Net Income</b>	303,849	336,539	-9.71
<b>Net Margin</b>	17.98%	20.84%	
<b>EPS</b>	<b>6.66</b>	<b>7.37</b>	

# Consolidated Balance Sheet Summary

Selected Items from  
Balance Sheet (NT\$ Millions)

	Q4'25		Q4'24		Q3'25	
	Amount	%	Amount	%	Amount	%
<b>Current Assets</b>	<b>1,465.5</b>	88.2%	<b>1,465.1</b>	86.8%	<b>1,347.6</b>	87.0%
<b>Fixed Assets</b>	<b>90.2</b>	5.4%	<b>85.0</b>	5.0%	<b>91.7</b>	5.9%
<b>Net PP&amp;E and other assets</b>	<b>106.5</b>	6.4%	<b>137.4</b>	8.2%	<b>110.1</b>	7.1%
<b>Total Assets</b>	<b>1,662.2</b>	100.0%	<b>1,687.5</b>	100.0%	<b>1,549.4</b>	100.0%
<b>Current Liabilities</b>	<b>464.2</b>	27.9%	<b>467.9</b>	27.7%	<b>465.2</b>	30.0%
<b>Non Current Liabilities</b>	<b>32.1</b>	2.0%	<b>46.4</b>	2.8%	<b>29.5</b>	1.9%
<b>Total Liabilities</b>	<b>496.3</b>	29.9%	<b>514.3</b>	30.5%	<b>494.7</b>	31.9%
<b>Shareholders' Equity</b>	<b>1,165.9</b>	70.1%	<b>1,173.2</b>	69.5%	<b>1,054.7</b>	68.1%

# Revenue by Quarterly



NTD : 仟元	Q1.25	Q2.25	Q3.25	Q4.25	Q1.26
Revenue	406,978	404,349	426,441	451,745	438,822

## Source Code Disclosure Fee

Customers pay for a set(s) of Insyde source code supporting a specific CRB\* provided by IHV\*\*.

## Royalty Fee

Customers pay "per unit" fee to Insyde for their product shipped with Insyde's firmware on it.

## NRE (Non-Recurring Engineering) Fee

Customers pay for engineering service to complete the defined tasks in the SOW (Statement Of Work)

(NRE fee per day) \* (number of working man days defined in the SOW)

# Insyde's Revenue Types

- \* CRB: Customer Reference Board
- \*\* IHV: Independent Hardware Vendor, ex. Intel, AMD,..., etc.

# Q&A



**For more information,  
contact :**

**[ir@insyde.com](mailto:ir@insyde.com)**

**[www.insyde.com](http://www.insyde.com)**

A solid green horizontal bar at the bottom right of the slide.

**Back up**

# Total 36 BMC Chips Opportunity with New AI Rack Architecture

The Total Addressable Volume



- 18 Compute Trays**
- + 9 Switch Trays**
- + 8 Power Shelves**
- + 1 CDU System**

Anatomy of a High-Density AI Rack Design

# 36

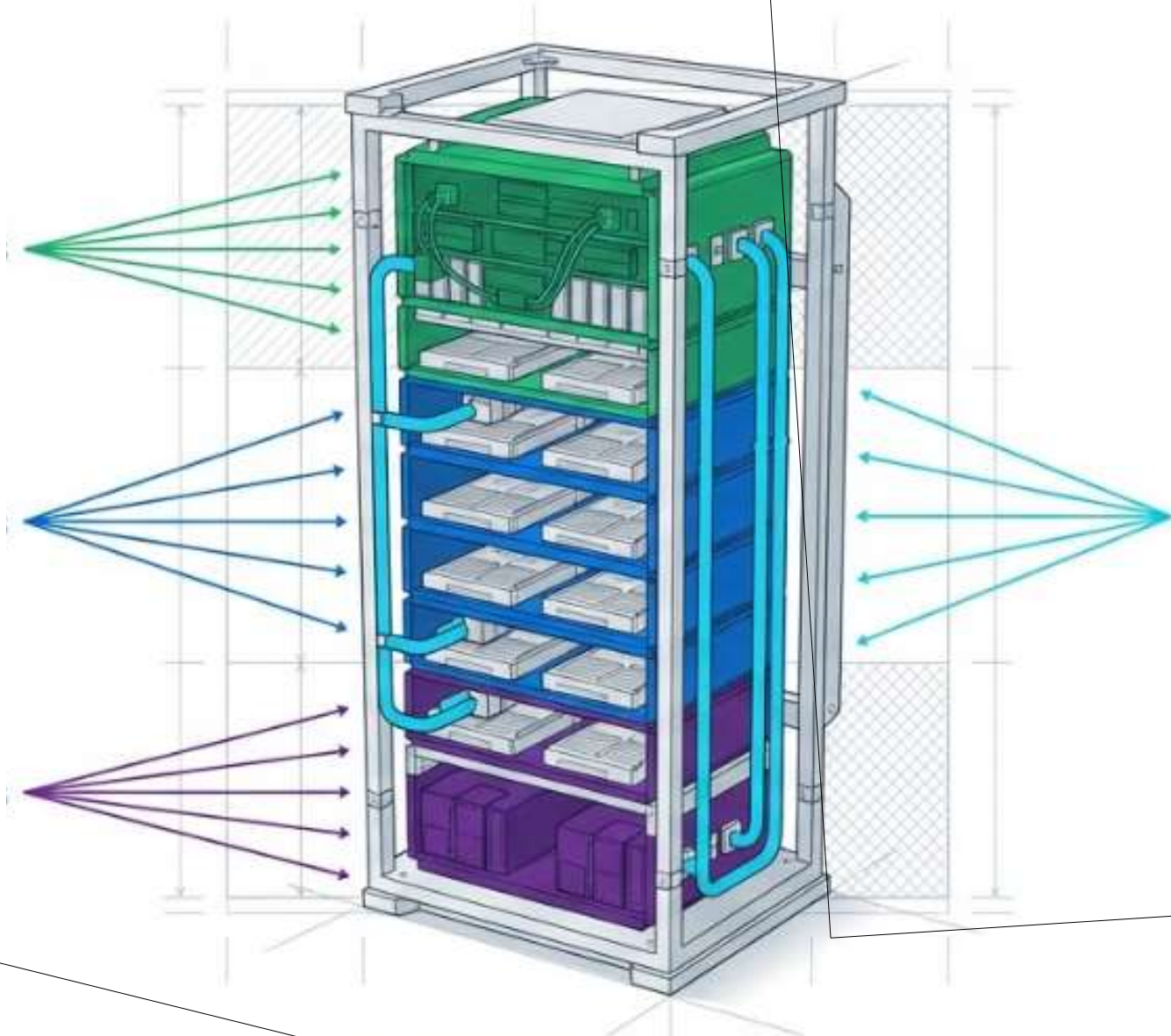
One Rack. Thirty-Six Dedicated Management Points.

Switch Trays

Compute Trays

Power Shelves

CDU System



# Insyde engineering the future AI Compute



Synology®



Synology RS2825RP+, DS1825xs+, DS1825+, DS1525+, DS925+, DS725+

GIGA COMPUTING

NVIDIA



Gigabyte® Deskside AI Workstation

GIGABYTE™



AMD EPYC

NVIDIA

Gigabyte® Rack Server (XV23-Zx0-AAJ1)

# Investor Questions

2025/12/19

## 1. 【關於 AI 伺服器與市佔率佈局】

針對 NVIDIA 新世代平台的滲透率：隨著 AI 伺服器架構轉向異質運算（如 NVIDIA Grace CPU 採用 Arm 架構），請問系微是否因具備 Arm SystemReady 認證優勢，在 NVIDIA GB200 或後續 Rubin 平台的參考設計中，相較於傳統 x86 世代，取得了更高的市佔率或成為 ODM 的首選（First Source）？

## 2. OpenBMC 的商業化進展：

大型 CSP（雲端服務商）積極推動 OpenBMC 以擺脫單一供應商綁定。請問系微的 Supervyse OPF 解決方案，目前在 Tier 1 CSP 或大型 ODM（如廣達、緯穎）的導入狀況如何？這是否已成為系微切入原本由 AMI 壟斷之伺服器 BMC 市場的關鍵破口？

## 3. 【關於競爭優勢與營收結構】

單機價值（ASP）的提升趨勢：相較於傳統通用伺服器，AI 機櫃（如 NVL72）因架構複雜（需納入 Switch Tray 管理、更複雜的遙測 Telemetry 功能），其韌體授權金（ASP）或 NRE（委託設計費）是否呈現倍數增長？

## 4. 與 AMI 的競爭態勢：

面對主要競爭對手 AMI 近期的資本結構改變與轉型，系微在爭取作為 ODM 的「第二供應商（Second Source）」策略上，目前是否看到明顯的轉單效應或市佔率提升？

# Investor Questions

**2026/1/8**

## 1. 關於 12 月營收的結構屬性 ( NRE vs. Royalty ) :

12 月營收創高，請問主要驅動力是來自於新平台 ( 如 NVIDIA GB300 或 CSP 自研晶片 ) 的 NRE ( 委託設計費 ) 入帳高峰，還是 AI 伺服器權利金 ( Royalty ) 已開始顯著堆疊？這攸關投資人如何判斷 2026 年上半年由「少量試產」轉向「大量量產」時的營收爆發斜率。

## 2. 針對 GB300 供應鏈版圖變化的應對：

近期供應鏈消息指出，2026 年 GB300 的主力出貨將集中於 鴻海 (Foxconn) ( 特別是微軟與甲骨文的訂單 )。鑑於鴻海傳統上與 AMI 關係密切，請問系微是否已透過 Arm 架構 (Grace CPU) 或 OpenBMC 的技術優勢，成功切入鴻海的 GB300 供應鏈，取得合格供應商 (AVL) 資格？

## 3. ASIC (自研晶片) 市場的 NRE 成長性：

觀察到大型 CSP ( 如 Google、AWS ) 在 2026 年似乎將資源轉向自研 ASIC 伺服器。這類客製化專案通常需要更深度的韌體客製服務，請問公司是否觀察到來自 ASIC 專案的 NRE 需求正呈現倍數增長？這是否將成為公司 2026 年獲利的另一個隱形引擎？